# **SUPREME COURT OF THE UNITED STATES**

IN THE SUPREME COURT OF THE UNITED STATES

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IN THE SUPREME COURT OF THE UNITED STATES \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ IN RE GRAND JURY ) No. 21-1397 Washington, D.C. Monday, January 9, 2023 The above-entitled matter came on for oral argument before the Supreme Court of the United States at 10:04 a.m. **APPEARANCES:** DANIEL B. LEVIN, ESQUIRE, Los Angeles, California; on behalf of the Petitioner. MASHA G. HANSFORD, Assistant to the Solicitor General, Department of Justice, Washington, D.C.; on behalf of the United States. 

1	CONTENTS	
2	ORAL ARGUMENT OF:	PAGE:
3	DANIEL B. LEVIN, ESQ.	
4	On behalf of the Petitioner	3
5	ORAL ARGUMENT OF:	
6	MASHA G. HANSFORD, ESQ.	
7	On behalf of the United States	39
8	REBUTTAL ARGUMENT OF:	
9	DANIEL B. LEVIN, ESQ.	
10	On behalf of the Petitioner	77
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		

1 PROCEEDINGS 2 (10:04 a.m.) 3 CHIEF JUSTICE ROBERTS: We will hear argument first this morning in Case 21-1397, In 4 re Grand Jury. 5 6 Mr. Levin. 7 ORAL ARGUMENT OF DANIEL B. LEVIN ON BEHALF OF THE PETITIONER 8 9 MR. LEVIN: Mr. Chief Justice, and may it please the Court: 10 11 The significant purpose test protects 12 clients' ability to seek bona fide legal advice from lawyers in situations where legal and 13 14 non-legal purposes can't be separated. The 15 Ninth Circuit's primary purpose test denies the 16 privilege to communications that have a legal 17 purpose anytime a court later finds that the 18 non-legal purpose outweighs the legal purpose 19 even by a little bit. 20 Taken seriously, that test requires 21 parties and courts to disentangle competing 2.2 purposes and to identify the single most 23 important one. That is an inherently impossible exercise, and it creates the kind of 24 25 uncertainty this Court warned against in

1 Upjohn	•
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2	And Upjohn is instructive for other
3	reasons here too. The investigation there
4	obviously had business implications, but the
5	Court focused on the legal purposes. The
6	government argued there, as it does here, that
7	the privilege was unnecessary for
8	communications that would have been made
9	anyways, and the Court rejected that.
10	The government argued there, like it
11	does here, the privilege would be too broad.
12	The Court rejected the government's control
13	group test because it was unpredictable and
14	frustrated full and frank communications.
15	And just like in Upjohn, reversing
16	here will not open the door to misuse of the
17	privilege. Underlying facts are never
18	privileged. If one part of a document has
19	legal communications and a different part
20	non-legal, redactions are used. The proponent
21	of the privilege still has the burden to meet
22	all of the elements, and ordinary doctrines,
23	like crime fraud, create additional guardrails.
24	This Court should reverse the Ninth
25	Circuit and adopt the significant purpose test,

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1 and I'd welcome the Court's questions. 2 JUSTICE THOMAS: If you have a purpose 3 that is admittedly significant but also admittedly subsidiary, then how would you 4 handle that? How would you analyze that? 5 6 MR. LEVIN: From our perspective, that 7 would be a privileged communication, and the reason for that is there is a legal purpose, an 8 9 admittedly legal purpose to the communication. 10 Were you to say, even if it were undisputed, 11 the bigger purpose is non-legal and still take 12 away the privilege, you still wouldn't be 13 protecting that legal communication. 14 Now, if they're separate, if one is 15 over here in this part of a document and the 16 other is over here, you can redact and just 17 disclose the non-legal. 18 JUSTICE THOMAS: So how subsidiary 19 would it have to be in order not to meet your 20 test? 21 MR. LEVIN: It has to be a bona fide 2.2 legal purpose. It has to be real and 23 legitimate. We think that's the easiest way to 24 approach it. 25 JUSTICE THOMAS: I don't think that's

1 the -- the point I'm after. It's that it could 2 be legitimate but a very minor subsidiary 3 point, but, to you, it could be significant. So would you tease that out a bit, how you 4 would analyze that under your test? 5 6 MR. LEVIN: Sure. Under our test, the 7 proponent would have to show that there was a bona fide, that is, a legitimate legal purpose 8 to the communication. If they could show that, 9 whether how the degree of significance, whether 10 11 it was 25 percent legal, 33 percent legal, 12 42 percent legal, wouldn't matter. The point 13 is, once you get over the threshold of it is a 14 real and legitimate legal purpose, the 15 privilege should attach. 16 CHIEF JUSTICE ROBERTS: Well --17 JUSTICE KAVANAUGH: Can I ask a 18 clarifying question about the difference 19 between your opening brief and your reply brief 20 on that, going to Justice Thomas's question, 21 maybe not difference but clarification in your 2.2 reply brief? 23 Significant, as you're understanding 24 it, is not about the size or the amount of the 25 legal purpose but, rather, is about, as I

6

1 understand your reply brief, whether the legal 2 purpose is legitimate, genuine, bona fide, is 3 that correct? MR. LEVIN: That's correct, Your 4 5 Honor. 6 JUSTICE KAVANAUGH: Okay. 7 CHIEF JUSTICE ROBERTS: Well, I mean, "bona fide" means good faith, right? I mean, 8 9 let's say you've got five different legal 10 arguments, you know, one, two, three, four, 11 five is bona fide. It's in good faith. Maybe 12 it'll work; maybe it won't. Is that document 13 privileged in that situation? 14 MR. LEVIN: It is privileged. Unless 15 you can separate out the non-legal, it is 16 privileged. And the reason for that is it's --17 it's too hard ex ante to require people to make a judgment about how important -- what is the 18 19 relative importance of the legal and non-legal considerations here. 20 21 Take the settlement context like the 2.2 D.C. Circuit talked about in Boehringer. You 23 have someone who cares about the business 24 reasons for settlement, how much it's going to 25 cost, all of those things, and the legal

reasons, which is liability, risk, potential damages, and so forth. You don't necessarily know which is going to be more important. So long as there is a bona fide legitimate legal reason, the privilege should attach if the legal and non-legal are mixed up together.

7 CHIEF JUSTICE ROBERTS: Well, I know, but that -- yes, but you can affect how that 8 9 determination is going to be made, I guess, by 10 throwing in every reason you can. You know, 11 should I -- should I put -- you know, a client 12 says, should I put in this amount or that 13 amount? And you go through an analysis, well, 14 maybe this, maybe that, and then, you know, 15 just -- even if you've only got a 10 percent 16 chance of -- of prevailing, it could still be 17 bona fide. And does that cover the -- does 18 that change the communication from sort of an 19 accounting one to a legal one? 20 MR. LEVIN: So long as it's bona fide, 21 then -- then the answer -- our answer is yes.

And part of it is imagine a scenario where it wasn't that way.

24 CHIEF JUSTICE ROBERTS: Well, I don't
25 mean to interrupt --

1 MR. LEVIN: Yeah. 2 CHIEF JUSTICE ROBERTS: -- but just 3 want to make sure we're using the same terms. By "bona fide," you mean something that a 4 lawyer would actually think, he's not just 5 6 making it up, just sort of, yeah, that's -- I 7 mean, lawyers make arguments that they think have a 10 percent chance of prevailing, and it 8 9 doesn't mean they're in bad faith. It just 10 means it's a stretch. 11 MR. LEVIN: A long shot. It has to be 12 legitimate or bona fide to guard against 13 pretext. Everybody agrees you can't just copy 14 a lawyer on a communication, you can't just 15 have a lawyer sit in the corner of a meeting 16 and say the whole thing's privileged. That's 17 what it's really guarding against. 18 JUSTICE JACKSON: But can I ask you, 19 what level are we doing this at? I mean, I --20 I didn't understand us to be talking about 21 entire documents. I thought the Court was 2.2 going through and looking at particular communications, almost like the segregability 23 24 requirement in the FOIA context. 25 Am I wrong about that?

1 MR. LEVIN: You're not wrong. It --2 it's -- it can be segregable at the -- all the 3 way down to the sentence level, which the district court in certain instances here did 4 order redactions at the sentence level. 5 6 JUSTICE JACKSON: All right. So, if 7 I'm right about that, I guess I'm trying to understand what is a dual-purpose communication 8 9 because, if you were in a document and you're 10 going sentence by sentence or line by line 11 trying to assess is it legal, is it non-legal, 12 you're doing that exercise and you seem to 13 admit that there are going to be some that are 14 clearly in one bucket or the other. 15 So are you just talking about the 16 sentences or the paragraphs in which it's kind 17 of hard to tell is it legal or non-legal? And 18 if that's the world of dual-purpose 19 communication, why is it that when we're in 20 that ambiguous circumstance it should essentially automatically be deemed legal? 21 2.2 MR. LEVIN: So that is the world in 23 the sense of -- now it might be at the sentence 24 level, it might be at the document level. It's very hard to prophylactically say it's always 25

1 going to be at this level or another. 2 But someone goes in and asks a lawyer 3 should I fight for the house in the divorce. There's property as the legal part of that and 4 there's probably emotional and personal parts 5 of that and it's tied together. So you can 6 7 have situations where it's very hard to disentangle if not impossible to disentangle. 8 9 JUSTICE JACKSON: But, I mean, 10 you're -- in the document you're looking, 11 there's a paragraph that describes the house 12 and it's all factual, and you would -- would 13 you agree that that would not be privileged 14 because it's just the facts? No? 15 MR. LEVIN: Well, not necessarily. It 16 really depends on the context because, if it --17 if it is -- if the purpose of describing the 18 house is to inform the lawyers so that they 19 have the facts in order to bring a legal 20 judgment about is it marital property, is it 21 not, when did you buy it, that would be really 2.2 important to the question. 23 JUSTICE JACKSON: Is that really how 24 we ordinarily do attorney-client privilege? I 25 thought -- I thought even parts of an

12

1 attorney's memo that had factual information 2 aren't covered by the privilege. 3 MR. LEVIN: Well, the underlying facts are never privileged. That is, you can always 4 get those. But the communication of those 5 6 facts, that's right out of Upjohn. 7 So, when they went and interviewed 8 employees at Upjohn, the -- the communication 9 of information to the lawyers was privileged. 10 The government, of course, could go out and 11 interview the same people and get the same 12 information. They just -- what they couldn't get is the communication between client and 13 14 lawyer if that communication was for the 15 purpose of the lawyer then rendering legal 16 advice. 17 So it does -- sometimes the transmission of facts by client to lawyer is 18 privileged. That's a -- a -- a very typical 19 20 situation. 21 JUSTICE JACKSON: You're saying the 2.2 amount doesn't matter. So we have this memo, it's about the -- the divorce, and, you know, 23 24 90 percent of it is the description of the 25 background facts, and we have a sentence, the

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1	lawyer says X. You're saying that because the
2	whole thing was created for the purpose of
3	legal advice, it's covered under your view?
4	MR. LEVIN: If if the proponent can
5	meet that burden, then yes. The problem is, if
6	you if you tip the other way, you say no,
7	it's got to be 51 percent legal, it's got to be
8	primary, it's got to be the single the
9	single biggest a conscientious lawyer, when
10	you get into these mixed purposes, is going to
11	have to advise a client, we're now in a world
12	in which we're talking about legal and
13	non-legal. I need to advise you, a court might
14	later say this is not the primary purpose and,
15	therefore, it might not be privileged.
16	So you're it's going to create a
17	chill on that communication because a lawyer
18	who takes the test seriously is going to need
19	to say to her client, I can't be confident here
20	that this is going to be privileged and a
21	confidential communication.
22	JUSTICE SOTOMAYOR: Counsel, I have a
23	slightly different problem. As I understand
24	the situation currently, the vast majority of
25	states use the primary purpose test. You are

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1 asking us to change their common law test, I 2 assume, just for purposes of federal law, 3 because Federal Rule of Evidence 501 tells us that in any civil case, state law governs 4 privilege regarding a claim or defense for 5 6 which state law supplies the rule of decision. 7 So how is this going to work? In 8 federal court, we're going to say you apply the 9 significant -- significant test, and in state 10 cases, you apply the primary test? 11 MR. LEVIN: Let me say two things, 12 Your Honor. One is, when you look at the state 13 cases, the state cases cited in the 14 government's brief as examples of primary 15 purpose cases, many of those, they say primary 16 or predominant purpose, but then they just look 17 is there a legal purpose. 18 Take the Spectrum case from New York. 19 It says primary or predominant purpose is the 20 test, and then it goes on to say the critical inquiry is whether it was made in order to 21 2.2 render legal advice. And it quotes --23 JUSTICE SOTOMAYOR: Well, but that's 24 the point that Justice Thomas raised, which is 25 how do you know that. If 1 percent according

1 to your test, if 1 percent of the -- of the 2 purpose of this communication was to render 3 legal advice, the whole communication is suppressed. That's what you're saying to me. 4 There's no percentage to significant. 5 6 MR. LEVIN: I'm saying there it needs 7 to be bona fide or legitimate. So I'm trying to move away from 51 or --8 JUSTICE SOTOMAYOR: Well, but, I mean, 9 1 percent can be -- you know, accountants every 10 11 day give -- fill out forms and help you figure out numbers and tell you what to do, and a 12 13 small percentage is always legal advice. I think that this is that. 14 15 And you may -- it may have a legal 16 consequence. And yet we said accountants 17 didn't have privilege. I don't know why lawyer 18 advice that's predominantly business should be 19 protected simply because you sneak in some 20 minor legal consideration. 21 MR. LEVIN: Your Honor, let me talk to 2.2 the accountants. Let me see what --23 JUSTICE SOTOMAYOR: But I still want 24 to go back to this point, the one I started with, which is you're asking us to announce one 25

1 test for federal cases and let the states do a 2 different test, however they define that. 3 They've never used the words that you're asking 4 us to use. There are a few states 5 MR. LEVIN: 6 that use significant purpose. Texas is one. 7 But, Your Honor, I would point to Upjohn --8 JUSTICE SOTOMAYOR: The vast majority 9 don't. 10 MR. LEVIN: I don't disagree with 11 I would say, in Upjohn, the control that. 12 group test was widely used in federal and state 13 courts. And after this Court decided Upjohn, 14 almost every state has moved to the Upjohn 15 test. 16 JUSTICE SOTOMAYOR: But that's not our 17 business, is it? 18 MR. LEVIN: No. No. Ultimately --19 JUSTICE SOTOMAYOR: The Federal Rules 20 of Evidence is not to give our sense of what's 21 appropriate for the attorney-client privilege. 22 We are directed to look at -- in light of 23 reason and experience, and so we should be 24 looking at what those state courts are doing, 25 not dictating to them what to do.

1 MR. LEVIN: Well, this Court won't 2 bind state courts. I agree with that. And 3 this Court does look to reason and experience, 4 and we would say that, in fact, reason and 5 experience support the significant purpose test 6 because the primary purpose test, even when 7 it's recited --

8 JUSTICE SOTOMAYOR: When? Tell me --9 tell me -- you -- you make this claim that it's 10 so difficult, but I really haven't seen much to 11 say that it's difficult to administer. I don't 12 see a rounding number of courts in states or 13 even federal courts saying, I can't figure this 14 out.

15 This particular judge, I think, was 16 meticulous in separating out documents. As you 17 said, this judge picked out sentences and 18 redacted them. This judge upheld your 19 objections to a number of disclosures based on 20 points that you raise with respect to the legal 21 nature of the communication. So I don't see 2.2 how judges are having the hard time you're 23 talking about.

24 MR. LEVIN: Your Honor, I'd point to 25 the Polaris case from Minnesota, which was

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recently decided after the Ninth Circuit's
 decision here, and it does adopt the primary
 purpose test. And then you have a majority in
 a dissent that look at the same investigative
 report and they come to diametrically opposite
 views.

7 JUSTICE SOTOMAYOR: Counsel, that's
8 not how --

9 JUSTICE KAGAN: I mean, you have one 10 case, Mr. Levin, in your briefs and now you're 11 raising it again here. But I think Justice 12 Sotomayor's point is a bigger and broader one. 13 I mean, we've had the attorney-client

14 privilege for a long time, and until 2014, 15 nobody ever suggested that the test that you're 16 proposing is the right one. Everybody instead 17 used the primary purpose test.

Some used it explicitly, you know,
this was one purpose, this was another purpose.
Some didn't. But that was the nature of the
test that they understood themselves to be
applying constantly.

And what Justice Sotomayor is saying
is there's no particular evidence of confusion,
nor is there any particular evidence of chill.

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1 Why would there be chill? Because, by 2 definition, if there is a primary purpose 3 that's non-legal driving the communication, somebody will make that communication because 4 they have a non-legal primary purpose to do so. 5 6 So this is a big ask, and it's an ask 7 that's not particularly consistent with the 8 underlying nature of what the attorney-client 9 privilege is supposed to be protecting. 10 MR. LEVIN: I -- I don't think it --11 it's a big movement. And I would say, if you 12 look at the Restatement, it does say "primary purpose," and then it immediately moves from 13 14 there to is there a significant purpose in the 15 same comment. 16 And -- and the reporters note said 17 American courts look to the significant 18 purpose. I understand that's not the official 19 view of the ALI, but it is a comment about what 20 the courts are actually doing in the main. 21 JUSTICE KAGAN: Well, I have to say 2.2 just as you have one case, so too you have one 23 treatise or -- or -- or a secondary 24 authority, and that's the Restatement. And the 25 Restatement is itself equivocal. It goes back

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1 and forth. You have one statement, Ms.

2 Hansford has another sentence.

3 So you have one equivocal sentence in the Restatement, and everything else points the 4 other way, to the primary purpose test. 5 6 MR. LEVIN: I think the problem, Your 7 Honor, is, if you push the primary purpose test to its serious and logical conclusion, where 8 9 you require 51 percent to get there, you will be in a world in which it is very difficult ex 10 ante to predict that, and lawyers will have to 11 12 start advising clients: I don't know that this conversation will be privileged because we are 13 14 talking about both, and I don't know how a 15 court will come at it.

16 And the other thing I'd say, because 17 you made the point about the communication would have been made anyways, that's a really 18 19 important point because the government made 20 that point in Upjohn and the Court rejected it in Footnote 2. It says it proves too much. 21 2.2 You could say that about many, many 23 communications to a lawyer. If someone's in 24 legal trouble, they would have talked to the 25 lawyer anyways because what else can they do?

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1 JUSTICE BARRETT: Well --2 MR. LEVIN: So --3 JUSTICE BARRETT: I'm sorry. Finish, 4 please. 5 MR. LEVIN: No, thank you. 6 JUSTICE BARRETT: Well, I mean, 7 following up on this point, I mean, your -your big policy point is chill and your point 8 9 that the lawyer would have to advise the client I'm not sure if this is going to be privileged. 10 11 But isn't that the case already? I mean, you 12 don't know whether you're going to be sued on a 13 state claim or a federal claim, and so you 14 might be in a state that, like most states, you 15 know, doesn't follow the primary purpose test. 16 And so that conversation, you -- you 17 -- you -- you could wind up in a situation where that conversation is privileged maybe for 18 19 one -- in one jurisdiction but not another if 20 you win. 21 MR. LEVIN: It's certainly 22 theoretically possible you could have a 23 situation where you -- you -- you have a different rule under state and federal law. 24 25 That certainly could happen. I don't think

1 that's a -- that's a reason to not try to come 2 up with the best and most operable and needed 3 rule of law.

4 JUSTICE BARRETT: But why wouldn't 5 that chill the communication? Because it's not 6 going to be privileged, say, if someone asserts 7 a state law claim against the client.

8 MR. LEVIN: I -- I'd say that most of 9 the states, and certainly true of the states 10 that the government cites in its brief, when 11 you look at their case law, they may say 12 primary or predominant, but then they focus in 13 on, is there a legal purpose or not?

14 So that is, when they apply it, 15 they're applying it in the way we say it ought to be applied, which is you go back to the 16 17 Wigmore test, you ask the basic questions. Are you talking to a lawyer who's acting as a 18 19 lawyer? Are you communicating for the purpose 20 of legal advice? And if you can meet those 21 thresholds in a legitimate way, it's not 2.2 pretextual, then you get the privilege. 23 And that is, I'd submit, the way most of the states --24 25 JUSTICE JACKSON: But --

1MR. LEVIN: -- have actually been2applying it.

JUSTICE JACKSON: -- but, if they're actually doing it, then it isn't a big change. You can't have it both ways. You just said I think this is going to make a difference, and now you're saying no, it's not because they're already doing it in the way that we're asking you to adopt.

10 MR. LEVIN: Your Honor, I think it's 11 going to make a difference because now we're 12 here. That is, were this Court to say no, we 13 are serious, primary purpose, 51 percent, that 14 would send a message across federal courts and 15 I would say state courts too because they 16 obviously would pay attention. Were this Court 17 to say no, we're going to anchor the test in the traditional privilege and we're going to 18 19 say, if you can meet the standards and you can 20 meet them in a real way, that is, there's no 21 pretext, you're not trying to manufacture a 2.2 privilege in some abusive way, then you have a 23 privilege. And that is a clear and more 24 predictable test that will appropriately 25 protect attorney-client privilege.

1	JUSTICE ALITO: Some of the amici in
2	support of you say that communications are
3	privileged as long as any purpose of those
4	communications is to obtain or provide legal
5	advice and no other well-established exception
6	applies. Do you agree with that?
7	MR. LEVIN: I agree as long as it's
8	as it's legitimate and meaningful. That is, I
9	I if it is if it is really a facade,
10	no, then I don't agree with that. It has to be
11	a legitimate bona fide legal purpose.
12	JUSTICE ALITO: Do you think there's a
13	difference between something being significant
14	and something being done not in good faith, not
15	bona fide?
16	MR. LEVIN: Yes. I think the I
17	think those are the flip side.
18	JUSTICE ALITO: So it's a change
19	you've changed your position? You're not
20	really arguing for a significant purpose;
21	you're arguing for any legitimate purpose?
22	MR. LEVIN: No, I don't I don't
23	think I think that that's I mean, I guess
24	what I would say is I don't think that's how I
25	read I read our position as saying, if it's

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1 legitimate and bona fide, it would qualify as 2 significant. I understand the Court could say 3 no, there's -- there's some higher quantum, and I think we'd still win under that, some higher 4 quantum but less than 51 percent. So I think 5 we would still win and some of the documents in 6 7 this case would be privileged under that 8 approach. 9 I think the problem with a quantum 10 approach is then you still get into this, well, have we hit the quantum, have we hit a third, 11 12 have we hit 25 percent, whatever it might be. 13 JUSTICE ALITO: Can you provide an 14 example or two of an insignificant privilege? 15 I'm sorry, an insignificant purpose? 16 MR. LEVIN: Sure. You -- you call a 17 lawyer to sit in a meeting, to sit in the 18 corner while you talk about business, you know, 19 because, hypothetically, maybe the lawyer will 20 spot something and say something. That I would say is pretextual. 21 2.2 You copy a lawyer on a communication 23 or maybe you copy them --24 JUSTICE KAGAN: And why is that 25 pretextual? I mean, actually, you sometimes

1 want a lawyer just to sit in and issue-spot and 2 see if he'll come up with anything. You want a 3 lawyer on your e-mail chain just to see if the lawyer spots anything that you're not spotting 4 about how the law relates to a particular 5 6 course of conduct. 7 So, you know, that seems to me legitimate. It will also basically immunize 8 9 every communication that a business has. 10 MR. LEVIN: No, Your Honor, I think 11 courts are actually quite good at separating 12 out real from non-real. This comes up all the 13 time when people review documents and people 14 look at privilege logs, that just cc'ing the

15 Legal Department is not enough, even if, 16 hypothetically, a lawyer might pipe up. I 17 mean, you still have to meet your burden. You 18 have the burden. The proponent has the burden 19 to convince a judge, no, that there was some 20 real legal purpose going on.

21 And courts, I think, historically --22 JUSTICE KAGAN: But there is a real 23 legal purpose. The real legal purpose is to 24 make sure that the lawyer knows everything that 25 we're doing and raise objections if and when

appropriate. So that's a real legal purpose.
 But, you know, in the meantime, we're
 discussing a thousand things relating to our
 business activities.

MR. LEVIN: I just don't think courts 5 6 have done it that way. Without -- without 7 falling back on it's not 51 percent -- take the 8 Vioxx case that the government cites, where the 9 -- the company's position was everything that 10 we do where a lawyer is copied is privileged 11 because we're a regulated company. The Court 12 rejected that appropriately. But then it said it's -- it is relevant, that context that 13 14 you're a highly regulated company is relevant 15 because we want regulated companies to talk to 16 a lawyer. It's not a bad thing to talk to a 17 lawyer. We want the regulated company to talk to the lawyer so they can get advice about how 18 19 to comply with the law.

I mean, that is fundamentally what the privilege is about. We want to encourage people to have open and full communications with lawyers so that we can encourage compliance. And if you set a bar at you've got to get to 51 percent, that will discourage that

kind of communication and it will lead to less

28

2 compliance.
3 JUSTICE ALITO: I think you're trying
4 to have it both ways. Significance concerns
5 importance. Maybe it's a lot lower perhaps
6 than primary, but it does involve a -- a
7 certain quantum of importance.
8 MR. LEVIN: Well, like I said, Your

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9 Honor, I do think we would win under were you 10 to say it has to be more than just legitimate, 11 it has to be important, because I think some of 12 the documents -- take the one where they're 13 talking about a reasonable cause statement, I 14 think that would qualify as important. I think 15 we would still win.

16 I do think the -- the more predictable 17 test and the one that's easier to implement, even if a little bit broader at the margins, is 18 19 to say it has to be meaningful and legitimate. 20 I think that is -- that --21 JUSTICE SOTOMAYOR: Why is that 2.2 more -- why is that simpler? 23 MR. LEVIN: Because --

24 JUSTICE SOTOMAYOR: I mean, I -- I 25 seem to think that what you're having a problem

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1 with is the preponderance of the evidence 2 standard. Is it 51 percent versus 49 percent 3 or the 50/50 situation? But I see very few courts -- and you 4 seem to be saying this -- think that if 5 6 something has almost equal importance, that 7 they're treating it as 50/50. I seem to be seeing that if the -- if it's a very 8 9 significant purpose, that they're finding it's 10 a primary purpose. 11 MR. LEVIN: I quess what I'd say is, 12 as I said before, we would -- we would win under importance -- significant means 13 14 important. Where -- where we think the problem 15 is to say no, you've got to find the single 16 primary purpose, that means we've got to rank 17 them and we've got to find the biggest. That 18 is what the Ninth Circuit said and it's how 19 district courts in the Ninth Circuit have applied it. And we -- we think that is where 20 21 the test falls down. 2.2 And I would say the preponderance 23 standard, it is -- it is -- of course, everyone 24 understands what it is, 51 percent. It's very 25 hard to predict. This is why lawyers don't

1 often predict to clients we're going to win at 2 trial. I -- you -- it's very hard to predict 3 whether something will preponderate or not in 4 the mind of a fact-finder later. JUSTICE SOTOMAYOR: Okay. 5 6 MR. LEVIN: It's a very difficult 7 prediction to make. Thank you. 8 CHIEF JUSTICE ROBERTS: Why don't we 9 move on to our next stage here. How would you handle a case where an accountant sits down and 10 11 goes through it, it's a very complicated form, 12 and the accountant says, I want to have a lawyer look at this, and they bring in Lawyer 13 14 X, and Lawyer X says, you know, I am the 15 world's expert in this area, I've been doing 16 this for 40 years; in my view, this is all very 17 good, except these three items, you know, 18 they're kind of iffy, and I think you should 19 probably not make -- make those; everything 20 else is good, here you go, sends a bill for 21 \$200,000. 2.2 (Laughter.) 23 CHIEF JUSTICE ROBERTS: And -- and, in that case, is that accessible because it's 24 25 looking at the actual numbers and participating

1 in the preparation of the form? Is the entire 2 thing privileged, or can the prosecutors get 3 that communication? MR. LEVIN: Oh, I think that's 4 privileged, Your Honor. That -- the way you 5 6 laid out, that sounds like the lawyer is 7 evaluating what do the tax rules and regulations require and is making legal 8 judgments about them. To me, that's a --9 that's clearly privileged. 10 When you -- when you say, as the Ninth 11 12 Circuit has -- did in this case, communications 13 of a lawyer solely for the purposes of return 14 preparation, we would say that is when you're 15 communicating about here is the information 16 that you're going to transcribe under the form, 17 it's -- it's -- it's much more mechanical. 18 If you're talking -- if the lawyer is 19 bringing their legal judgment to bear on what 20 the rules and regulations are, tax should be no 21 different than anywhere else. 2.2 Those are quintessentially legal 23 judgments. They're bringing their training and 24 experience to bear. That's how the Restatement 25 comes at the question. Are you -- are you --

1 are you using a lawyer as a lawyer if they're 2 bringing their experience and their training to 3 bear on the issue in talking about your legal obligations? 4 5 CHIEF JUSTICE ROBERTS: Thank you. 6 Justice Thomas? 7 JUSTICE THOMAS: Just one brief question, Chief. 8 Is there any non-trivial role that a 9 10 lawyer plays in the example the Chief gave that 11 doesn't meet your test? 12 MR. LEVIN: The only one would be if they said: Okay, we're going to make changes 13 14 to the form and I'm going to have the lawyer do 15 it, so send the lawyer this additional data 16 that has to go on a worksheet that's going to 17 get sent to the IRS. So that would be 18 mechanical tax prep. 19 But I think, for the -- in the main, 20 if the lawyer is making legal judgments using their legal training and experience, it's 21 22 privileged. 23 CHIEF JUSTICE ROBERTS: Justice Alito, 24 anything further? 25 Justice Sotomayor?

1 JUSTICE SOTOMAYOR: It's not 2 significant then? It's any purpose? Any legal 3 purpose? MR. LEVIN: I think it's any -- it's 4 any bona fide meaningful legal purpose. 5 6 CHIEF JUSTICE ROBERTS: Justice Kagan? 7 JUSTICE KAGAN: I -- I'm wondering if 8 you would just comment on, you know, the ancient legal principle, if it ain't broke, 9 10 don't fix it. 11 (Laughter.) 12 MR. LEVIN: So here -- here's what I'd 13 say to that, Your Honor. I think we've come to 14 a point, once we had the D.C. Circuit identify 15 the problem in taking really seriously primary 16 purpose and saying you actually do need to rank 17 them and decide which is number one, I think it 18 pointed out that -- that you have a -- you have 19 a test primary. 20 The courts weren't really for the most 21 part actually trying to do and say I'm going to 22 rank them all, I'm going to decide which is 23 number one, and once you've set up that issue, 24 if this Court were to say no, we're serious, 25 you've got to rank them, you've got to pick the

34

1 biggest, it will create a problem where may --2 maybe none would have existed if everyone had 3 just gone on the same way, but I think now the 4 -- the issue is -- is -- is presented. JUSTICE KAGAN: Thank you. 5 CHIEF JUSTICE ROBERTS: Justice 6 7 Kavanaugh? JUSTICE KAVANAUGH: Well, just to 8 9 unpack that and your answer to Justice 10 Sotomayor about the case law, my understanding 11 of what you're saying is that courts have 12 articulated primary purpose quite a bit, pretty 13 routinely, but when you actually get into the 14 cases and look at them, they're not actually 15 trying to figure out -- at least some 16 substantial portion are not trying to look at 17 what's the 51/49 purpose but are, rather, doing 18 what you say, and so they're not really doing 19 what the label primary purpose would say? 20 MR. LEVIN: That is our view, Your 21 Honor. 2.2 JUSTICE KAVANAUGH: Yeah. 23 CHIEF JUSTICE ROBERTS: Justice 24 Barrett? 25 Justice Jackson?

1	JUSTICE JACKSON: So you've identified
2	the problem of courts ranking and coming up
3	with the the most significant purpose. But
4	I wonder about the opposite problem, which
5	seems to be what is being teed up by your now,
6	I think, new perhaps definition of significant,
7	which is the problem of having a legitimate,
8	bona fide but, as Justice Thomas pointed out,
9	clearly secondary, subsidiary purpose.
10	You know, we have a situation in which
11	everyone would agree, even the lawyer sitting
12	there, that the primary purpose of this
13	communication is a business decision or
14	discussion, but the lawyer adds a point. And
15	you say, as long as it's a legitimate point,
16	that is good enough to require that the entire
17	thing be privileged.
18	And I guess I see that as problematic.
19	Why shouldn't I worry that using your test now,
20	we are going from one extreme to the other?
21	MR. LEVIN: I don't think it's
22	it's I don't think that's going to happen.
23	A couple reasons. One is just look at this
24	case. There were 1600 documents or so were
25	produced without any privilege objection.

36

1 We're arguing about less than 50 as dual 2 purpose. It's not going to just --3 JUSTICE JACKSON: Yeah, but you're arguing against the backdrop of this test. 4 What I'm worried about is changing it. Yes, in 5 6 the new world, you wouldn't be arguing. You 7 wouldn't be arguing because you would win them all because you would say I have a lawyer there 8 and that's all the court had to care about. 9 10 And that's what I'm concerned about. 11 MR. LEVIN: Well, we took the position 12 in this Court that the -- in the lower courts that the specific purpose test applies. And I 13 14 think there are still -- as I started with, 15 there are many other guardrails that prevent 16 that kind of abuse, that kind of using lawyers 17 as a pretext. 18 The traditional test actually requires 19 a showing by the proponent, are you talking to the lawyer as a lawyer, are you talking for a 20 21 legal purpose. If you're trying to engage in 2.2 -- in tax fraud, there is a crime fraud exception. There are lots of --23 JUSTICE JACKSON: Not of fraud. 24 I'm 25 talking to the lawyer legitimately. He only

1 has, though, a very minor thing to say about 2 this. We're sitting here for five hours, and I 3 turn to the lawyer for 15 minutes and ask him a question. 4 Those -- those 15 minutes 5 MR. LEVIN: 6 are going to be a privileged conversation. Ιt 7 may well be the other --JUSTICE JACKSON: Would the whole 8 9 thing be or just the 15 minutes? 10 MR. LEVIN: No. Probably the 15 11 minutes in what you're -- I mean, if I 12 understand what you're saying right, I think --13 we're not saying that you can't -- if you can 14 separate legal and non-legal, which sometimes 15 you can, then, of course, you should disclose 16 the non-legal and -- and withhold the legal. 17 So I don't think you're -- you're 18 allowing a situation where you can bring in a 19 lawyer in a pretextual way or in a small way at 20 the end, at the beginning, and create a 21 privilege that will sweep across everything. Ι 2.2 just don't think that's the case. Courts are 23 already quite good at policing that. 24 JUSTICE JACKSON: What you're saying 25 is if -- so, fine, we narrow in to the 15

1 minutes of the lawyer talking as a part of this 2 discussion, that -- the lawyer's also communicating business information in his 15 3 minutes, right now, it seems as though the test 4 would require the court to figure out in that 5 15 minutes what was really the primary thrust 6 7 of the communication. That's what the primary 8 purpose. And I don't know that it's like 9 10 The court is not doing math. 51 percent. 11 They're just sort of looking at the 15 minutes 12 in which it could go either way and making a judgment, which is what courts do, as to what 13 14 is sort of the primary thing happening here. 15 I think your test would say, don't do 16 that. As long as we -- the lawyer was talking 17 in that 15 minutes, it should be covered as 18 privileged? 19 I mean, go back to MR. LEVIN: Right. 20 the settlement context. The lawyer is 21 talking -- and you're talking about what are

the potential damages, obviously, legal, but also the benefits to the business of -- of the certainty of having litigation behind it. Maybe you want to sell the business and not

39

1 have a litigation overhang all of these 2 considerations. Lawyers who talk to clients about 3 settlement, those are mixed up all the time, 4 and the idea that you're then going to have to 5 say to the client: Well, it sounds like this 6 7 is kind of a lot of business, I'm -- I'm -this may not be a privileged communication. 8 9 If there's -- if there's a real legal 10 purpose in those 15 minutes, you shouldn't be 11 in the business of trying to figure out, okay, 12 how do we rank them, which is going to be 13 bigger. It's going to create more problems 14 than it solves, much better to go with the real 15 legal purpose. 16 CHIEF JUSTICE ROBERTS: Thank you, 17 counsel. 18 MR. LEVIN: Thank you. 19 CHIEF JUSTICE ROBERTS: Ms. Hansford. ORAL ARGUMENT OF MASHA G. HANSFORD 20 21 ON BEHALF OF THE UNITED STATES 2.2 MS. HANSFORD: Mr. Chief Justice, and 23 may it please the Court: 24 The public has a right to every man's 25 evidence. The attorney-client privilege

40

1 creates an important but limited exception to that rule for communications seeking legal 2 advice. But, outside the context of legal 3 advice, the every man's evidence rule governs. 4 Employees send e-mails with trial data 5 6 showing that a drug caused a serious side 7 effect during trial or evidence that a new design for a car will sharply increase the rate 8 of failure for the car's brakes. Sensitive 9 10 business conversations with engineers and 11 technical advisors and sales staff have to 12 happen, and when they do, they can be critical evidence in subsequent court proceedings. 13 All agree that such information is not and should 14 15 not be privileged.

16 But where a client combines a business 17 communication with a request for legal advice or just the presence of an attorney to spot 18 19 issues, as Justice Kagan indicated, courts need a test to see if the communication is more the 20 kind that is seeking legal advice or more the 21 2.2 kind that doesn't need the protection of the 23 privilege.

And reason and experience points to the primary purpose test, which has been used,

1 as the discussion this morning indicates, for 2 decades by a huge body of state and federal 3 cases and has been endorsed by commentators from Wigmore to Rice. 4 And I think that body of evidence 5 powerfully rebuts Petitioner's assertion that 6 7 it's too hard to apply the primary purpose test is what courts have been doing. 8 Instead, Petitioner introduces a 9 10 so-called freestanding significant purpose 11 test, which, in its reply brief and, again, 12 repeatedly this morning, Petitioner 13 acknowledges is merely a bona fide legal 14 purpose test. Any non-pretextual legal 15 purpose, no matter how minor, will do. 16 That approach would vastly expand 17 attorney-client privilege to communications 18 that are currently available to grand juries 19 and to courts. Most directly relevant here, it 20 would create an accountant-client privilege whenever a taxpayer can afford to hire an 21 2.2 attorney to prepare his taxes, as I think the 23 exchange with the Chief Justice indicates. And 24 courts across the country have appropriately 25 rejected any rule that allows a well-heeled

1 taxpayer to buy their way into a privilege. I think, as the court of appeals 2 3 recognized and for many of the reasons that Justice Sotomayor mentioned, for the 54 4 documents at issue here, this really was not a 5 close case, and Petitioner's effort to expand 6 7 attorney-client privilege to capture these documents should be rejected. 8 9 I welcome the Court's questions. JUSTICE THOMAS: I am interested in 10 11 the other end of the spectrum here, as opposed 12 to where I was with Petitioner. What would you 13 do if the purposes were in equipoise or if they -- the legal and the non-legal could not be 14 15 disentangled? 16 MS. HANSFORD: Absolutely, Justice 17 So our primary submission here is the Thomas. concern about the -- the end of the spectrum 18 19 you were discussing earlier where there is a 20 predominant non-legal purpose, which is the 21 case here. In the difficult cases where the 2.2 purposes are in equipoise or cannot be 23 disentangled, we have no problem with what we 24 view as the Kellogg court's approach to those 25 difficult cases, which is to say courts are not

43

1 doing math, they don't need to try to assign 2 52 percent/48 percent. Once there are multiple 3 really meaningful purposes and courts can't tell what to do with that and there isn't a 4 purpose that is clearly predominant, we are 5 fine with kind of a tie goes to the runner rule 6 7 in favor of the privilege in those cases. CHIEF JUSTICE ROBERTS: Well, that's 8 9 really asking courts to parse things pretty fine. Is this a 52/48 thing, or is it, in 10 11 fact, you know, a tie? I think it's important 12 to keep in mind what the judges have to do 13 here, which is go through these documents. Ι 14 mean, 1600 documents in this case, I don't 15 think that's regarded as a big -- a big 16 collection. 17 And you get a memo and it's got --18 they're talking about three different legal issues, and under your test, the judge is 19 20 supposed to decide, of these three, this one is 21 the big one. That's the one that's most 2.2 important. And it doesn't have anything to do 23 with this or what -- or whatever. 24 As opposed to your friend's test, 25 which recognizes the reality that, yeah, there

44

1 are three things there. They're pretty much 2 the same. And the judge, I think, in that case 3 can say, okay, this is privileged, rather than 4 having to look at it much more carefully. I 5 mean, they've got to go through a lot of these 6 documents, you know, in -- in many cases. 7 Rather than having to say in each instance, 8 yeah, this one is this one, this much that, as 9 opposed to, yeah, there are three legal issues 10 in this case if you've got a memo on three 11 different legal issues. 12 It seems to me that your approach 13 really puts a lot of work on the judge. 14 MS. HANSFORD: So, Mr. Chief Justice, 15 three thoughts about that. 16 So, first, I was trying to say that if 17 it's 48/52, we're not asking courts to say, is it 48/52, is it 50/50 once they're really close 18 19 and you can't parse which one is the document, 20 so --21 CHIEF JUSTICE ROBERTS: Well, okay. I 22 mean, you --MS. HANSFORD: -- we think it's okay. 23 24 CHIEF JUSTICE ROBERTS: Yeah, I mean, you understand how the next question is. What 25

1 if it's, you know, 60/40? 2 MS. HANSFORD: So -- so, absolutely, 3 and I recognize that there is a lot that district courts need to do to -- to assess the 4 application of the privilege, and I guess the 5 6 first answer I would give on that is that the 7 -- the way courts have been doing this for a 8 very long time is using the primary purpose 9 test.

And I think switching to a new test 10 11 would be really destabilizing and I think would 12 actually reopen a lot of questions the courts have already resolved, and the rules of thumb 13 14 that I think -- I think, because of this 15 practical reality, I think Justice Kavanaugh is 16 right that as a practical matter, in certain 17 contexts, courts kind of have rules of thumb 18 that they view a legal purpose as predominating 19 in certain contexts because of that difficulty. 20 And I think switching now would make things --21 CHIEF JUSTICE ROBERTS: Well, but if 2.2 it's --23 MS. HANSFORD: -- harder for district 24 courts. 25 CHIEF JUSTICE ROBERTS: -- but -- I'm

45

1 sorry, but it's -- it's -- the point that I 2 understand -- understood Justice Kavanaugh to 3 make is that it's not as if they've been doing this for a long time. I mean, your friend 4 could conceivably say they've been doing what 5 6 he wants for a long time because, yeah, they'll 7 say primary, but, in fact, you know, they look at it and if there's -- you know, you're going 8 9 to be focusing on one issue, I don't know that 10 you'd say, well, you're out of luck because I'm 11 going to say this one's primary. 12 I mean, it -- it -- to a certain extent, I -- you know, I think we're talking 13 14 about labels rather than analysis. 15 MS. HANSFORD: So -- so, Mr. Chief 16 Justice, to the extent we're talking about 17 labels, what we care about here is the 18 substance of the test and not diluting the --19 the purpose to such a low level that it's 20 really any purpose will do. And I do think that to the extent Petitioner's rule is easier 21 2.2 to apply, it's really because it's just a rule 23 that everything is always privileged. And, in 24 that sense, it's easier, but that's not how we do the privilege analysis. 25

1 And I think there's a good reason that 2 Petitioner moves away from the opening brief's articulation of its test, which was important 3 but less important, because that's actually 4 harder to apply than a primary purpose test. 5 6 That takes away the inherent measure of a 7 primary purpose test, which is a comparison to other purposes for just some abstract inquiry. 8 9 And that's why they're replacing it with a bona fide purpose test, which I think would be 10 11 satisfied in virtually every situation. 12 JUSTICE ALITO: Well, I think you're 13 walking away from your argument too. Now maybe this is artificial, but let me ask this 14 15 question. 16 We're supposed to look to reason and 17 experience. Let's put experience aside, all right? We're just on the reason part of it. 18 19 If you say primary purpose and you really mean 20 it, then, in the 51/49 case, you have to say that that is not privileged, right? 21 2.2 MS. HANSFORD: I think, if there is a portion of a communication and you can say yes, 23 24 the predominant purpose was not -- was 25 non-legal advice, that is not privileged.

48

1 That's correct. 2 JUSTICE ALITO: Okay. 3 MS. HANSFORD: And --JUSTICE ALITO: You think that's --4 you think that's easy to administer? 5 MS. HANSFORD: Well, I think that what 6 7 makes it easier to administer is that courts don't think of it that way. So take a look at 8 this --9 10 JUSTICE ALITO: Well, then that's not 11 the real test. Then that's not really what 12 you're arguing for. 13 I -- I -- I think it is MS. HANSFORD: 14 the real test because, if you look at what the 15 court did in this case, in this case, it was 16 very easy for the court to say --17 JUSTICE ALITO: No, don't tell me 18 about this case and the facts of this case. Ι want to know what the test is. What's wrong 19 20 with saying, if it's an important -- if there's 21 an important legal purpose, then it's 22 privileged? 23 MS. HANSFORD: I think that's a very 24 difficult thing for courts to test, importance. What level of importance? Important as 25

1 compared to what? I think that -- I think that 2 -- and, as I was saying, I think there's a 3 reason Petitioner rejects that. But I think the other point I would 4 say is we're setting experience aside, but 5 experience is critical here. If you change it 6 7 to that test, it would be very destabilizing. Courts have been doing this test for years. 8 9 I think, if you actually look at the 10 cases we cite, virtually every case actually 11 does apply the primary purpose test. They 12 don't necessarily say here are purposes A, B, C, let us weigh them. But they say this is the 13 14 primary purpose test. They look at the content 15 of the communication, at who it's sent to, and 16 the context, and they make a finding 17 specifically. 18 In the Spectrum case, in the 19 Harrington case, in the Dole Food case, in the 20 Spalding Sports Worldwide case, these are all 21 cases that Petitioner cites as not truly 2.2 applying the primary purpose, but they do, and 23 they remand to the lower courts --24 JUSTICE GORSUCH: Counsel --25 MS. HANSFORD: -- to the extent that

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1 hasn't been done. 2 JUSTICE GORSUCH: I'm sorry. I --3 please finish up. 4 MS. HANSFORD: I'm done. JUSTICE GORSUCH: Tell me what I'm 5 6 missing here, all right? I -- I read the 7 briefs. I -- I thought Petitioner was arguing for a significant purpose test or a primary. 8 9 There are variations on that. But perhaps a percentage less than 50. Now I learn the 10 11 Petitioner wants any legitimate purpose. Okay. 12 Got it. 13 Then you get up, and I thought you 14 were going to argue for a primary purpose test 15 because that's what the briefs said. Instead, 16 now I hear a significant purpose, 60/40 might 17 do, the 40 percent could be good enough in 18 response to the Chief Justice. 19 So can we all agree it's significant 20 purpose? 21 MS. HANSFORD: So --2.2 JUSTICE GORSUCH: What am I missing? 23 MS. HANSFORD: -- no, Justice Gorsuch. I do think the area of disagreement in the 24 25 terminology may be fairly narrow, and --

1 JUSTICE GORSUCH: What is the 2 disagreement? I mean, if 60/40 is good enough 3 for the government, that would seem to be not a primary because everyone agrees 40 is not 4 primary, but it's significant. 5 6 MS. HANSFORD: I think the key is, 7 when there is a purpose that can be identified to be subsidiary, a legal purpose that can be 8 9 identified to be subsidiary, or a non-legal purpose that can be identified to be 10 11 predominant, those communications should not be 12 protected. 13 JUSTICE GORSUCH: Well, but I thought -- what about the 60 --14 15 MS. HANSFORD: I will tell you what 16 we're worried about. 17 JUSTICE GORSUCH: Well, the 60/40, 18 just help me out with this, okay, because I'm 19 just struggling. I -- I'll be honest, I'm 20 struggling this morning. 60/40 you say 21 is good enough. That's primary. 2.2 Forty percent's prime -- that's not primary, 23 counsel, legal, but it's significant. MS. HANSFORD: So, Justice Gorsuch, 24 25 perhaps my mistake was attaching percentages to

52

1 this. In place of that, I would --2 JUSTICE GORSUCH: Well, that's not 3 your mistake. That's what -- we did that to 4 you. 5 (Laughter.) 6 MS. HANSFORD: I -- I was trying to 7 make the point that what judges -- that judges don't do math. 8 9 JUSTICE JACKSON: Correct. 10 MS. HANSFORD: I was trying to agree 11 with Justice Jackson that's not how district 12 courts are actually thinking about it. JUSTICE GORSUCH: Well, but sometimes 13 14 they do. I mean, I -- I mean, in -- we all 15 remember cases where the judge says, eh, 16 there's a lot of legal here, but -- but it's 17 not the primary. I -- I'm -- we've all faced 18 those cases. 19 But you just conceded in that case 20 that does exist in the world that would be okay, that would be privileged in 40 -- if 21 22 40 percent the court thinks or something like 23 that. MS. HANSFORD: I think that in a case 24 25 where a district court can identify a primary

53

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     purpose that's not legal, that that document is
 2
     not privileged. In a case where --
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              JUSTICE GORSUCH: So are you --
 4
              MS. HANSFORD: -- the district court
 5
     itself --
 6
              JUSTICE GORSUCH: -- are you now
7
     retracting that concession to the Chief
     Justice?
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9
              MS. HANSFORD: I -- I did not intend
10
     to make that concession. I apologize if I did.
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              JUSTICE GORSUCH: Okay. So it has to
12
     be 51 percent?
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              MS. HANSFORD: No.
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              JUSTICE JACKSON: No, it's not --
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              JUSTICE GORSUCH: No?
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              MS. HANSFORD: I --
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              JUSTICE GORSUCH: I am really confused
18
     now.
19
              (Laughter.)
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              JUSTICE JACKSON: Because of that --
21
              JUSTICE BARRETT: Can I -- can I maybe
22
     _ _
23
              JUSTICE GORSUCH: But it's okay
24
     because at least I understand my -- the source
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   of the confusion.
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1 JUSTICE BARRETT: Is it that the --2 JUSTICE KAVANAUGH: Isn't the point --3 JUSTICE BARRETT: I just wanted to follow up on that so I can understand what 4 you're trying to say in -- in retracting or 5 6 clarifying what we thought was a concession. 7 Is what you're saying that if a 8 district judge actually decided it was 60/40, 9 then he would have to say that it's not a 10 primary purpose but that district judges are 11 not required to make those kind of fine-grained 12 calls and put a number on it, that there's a range of discretion, and if a district judge 13 14 thinks it's a primary purpose, that the legal 15 advice was the primary purpose, I mean, well, then it's privileged, but we're not going to 16 17 require that kind of explanation in order to 18 affirm the district judge? 19 MS. HANSFORD: That's exactly right, 20 Justice Barrett. I think we should not let the 21 cases where it might be really hard for a 2.2 district court to find a primary purpose to 23 drive what the test should be, but I think also 24 25 JUSTICE KAVANAUGH: But --

1 MS. HANSFORD: -- just stepping back 2 3 JUSTICE KAVANAUGH: -- before you step back, but the -- the -- if those cases where 4 it's really hard was your term are a lot of 5 6 cases, where it's impossible to disentangle the 7 two purposes, and the question is what to do in 8 those cases, I understand your answer to be 9 district courts do not need to try to do some metaphysical parsing of -- of those cases where 10 11 they make a judgment that they can't 12 disentangle the two purposes. 13 MS. HANSFORD: That's right, Justice 14 Kavanaugh. If you write an opinion saying it's 15 the primary purpose test, it's always been the primary purpose test, there are hard cases, and 16 17 here's some guidance, lower courts, what to do in a hard case, then we are entirely happy with 18 19 that and we're entirely happy with adopting a 20 lot of what the Kellogg opinion said in giving that guidance for the hard cases that --21 2.2 JUSTICE KAVANAUGH: Including in 23 internal investigations? 24 MS. HANSFORD: Including internal 25 investigations, which I think is a classic

1 situation where it's really hard to extricate 2 the purposes. But, of course, the last line of 3 that opinion would be affirmed because this is exactly the opposite case. Here, there is a 4 finding that there was a non-legal purpose that 5 was predominant, and Petitioners here are 6 7 saying that is a legal error. 8 JUSTICE GORSUCH: So -- so we adopt 9 the Kellogg standard, which was significant 10 purpose, but we call it primary purpose? 11 MS. HANSFORD: No, Justice Kavanaugh. 12 You adopt the primary purpose test for -- you keep -- and -- and -- and so one point is I do 13 14 think the label matters because of the 15 stability of the law, and I think, as a 16 practical matter, this is what courts have been 17 doing. 18 When they can identify a primary 19 purpose, which sometimes is easy, sometimes is 20 hard, but they -- they do it in either of those situations, when they identify a primary 21 2.2 purpose, that is the answer. 23 When they are stuck because, for 24 instance, it's an internal investigation and 25 how do you conceptually disentangle the two

1 purposes, I think that what the reporters note 2 indicates is, as a practical matter, they say, 3 look, once there's a really meaningful legal purpose that's comparable to another, we think 4 5 that's predominant. 6 We have no problem with that solution. 7 But I guess to --JUSTICE SOTOMAYOR: Counsel, does that 8 make this case, not those full 54 documents, 9 10 but they could go back and argue that the court 11 has to look at all thousand of them because, if 12 we say what you're saying, then I don't know why we say that if it's clearly predominant, 13 14 it's okay, because he's saying, if there's any 15 purpose, if it's significant, it makes it 16 50/50. That's what he's saying. 17 He -- he's defining "significant" not 18 as those close cases. He's defining it as any 19 percentage of legitimate reason. 20 MS. HANSFORD: And --21 JUSTICE SOTOMAYOR: Him being your 2.2 adversary. I'm sorry. And I don't mean to --23 to be disrespectful. 24 MS. HANSFORD: Justice Sotomayor, we 25 disagree with the Petitioner about that. We

58

1 think that there are cases where you can 2 identify that there's a primary non-legal 3 purpose, tax return preparation, questions that 4 are about tax --JUSTICE SOTOMAYOR: Well, in fact, 5 6 most of the 54 documents as I've gone through 7 them or I had my clerk go through them and 8 categorize them for me, all of them were 9 communications with the accountant, weren't 10 they? 11 MS. HANSFORD: The overwhelming 12 majority were communications with the 13 accountant, which I think shows just how broad 14 Petitioners' rule is. It's not just an 15 accountant-client privilege whenever you have a 16 lawyer doing the work. It's whenever you have 17 an accountant employed by a law firm. And I think that really is a sea change. 18 19 And, Justice Gorsuch, just to -- I --20 I -- I -- I'm reluctant to go back to you, but 21 \_ \_ 2.2 (Laughter.) 23 JUSTICE SOTOMAYOR: But -- but 24 assuming -- but assuming we do what you do, I'm right that they could go back and say that it's 25

59

1 not just these 54 documents, it's all thousand 2 that the court looked at, it has to go back and 3 decide whether primary meant really clearly primary or somehow they were close enough not 4 5 to count? 6 MS. HANSFORD: No, I don't think so, 7 Justice Sotomayor. I think we're just 8 arguing --9 JUSTICE SOTOMAYOR: No, that's not 10 what you want, but I'm asking you whether it's 11 a risk. 12 MS. HANSFORD: I think it's a risk of 13 ruling in favor of Petitioner. 14 JUSTICE SOTOMAYOR: Well, certainly, 15 if we risk --16 MS. HANSFORD: I don't think it's a 17 risk of ruling in favor of --18 JUSTICE SOTOMAYOR: -- certainly, if 19 we say it the way he does, which is any 20 legitimate purpose, no matter the percentage. But even if we take your situation, how would 21 22 we get around not reopening the thousands of 23 cases? 24 MS. HANSFORD: So what we're arguing 25 for here is the primary purpose test the way

1 it's been applied by decades, the way it's been 2 articulated for decades, the way -- exactly the way it was applied by the district court here, 3 which I think did a very careful job, 4 particularly with the redactions. 5 We're just saying -- and the district 6 7 court did not ever say I'm stuck, these 8 purposes, I can't separate them, they're really 9 comparable, and so I think the legal purpose is significant. 10 11 It's only that last "I'm stuck" 12 portion where we're okay with the Court offering a solution or offering guidance for 13 14 that hard case, that that would --15 JUSTICE JACKSON: And do we have a 16 sense of how often that happens? I mean, I 17 know part of Justice Kavanaugh's question was 18 there are -- you know, there are a lot of those 19 cases. I -- I just don't know that that's true. It seems to me that district courts are 20 21 not doing math. They have a lot of experience 2.2 not only in this area but in other 23 document-related, privilege-related contexts, 24 where they make a judgment call, as judges do, 25 about what this particular communication

61

relates to, what its point was, what its
 purpose is.

3 And it seems to me that opposing counsel already conceded that if it's clear 4 that you go through each document and you look 5 at the various sections and even down to the 6 7 sentence level and the judge could be doing his 8 triage back and forth, and that, really, we're only talking about "dual-purpose 9 communications" in the context of one that is 10 11 hard. 12 MS. HANSFORD: I -- I -- I agree, 13 Justice Jackson. I think that there really are 14 not a lot of decisions that explicitly grapple 15 with this issue, and I think it's because, as a 16 descriptive matter, what courts have been doing 17 in situations where you're really down and you really can't tell the difference between the 18 19 two is doing a tie goes for the runner in favor 20 of the legal purpose in the sense that we 21 think, look, when you're really motivated by 2.2 the fact that you have to do an internal 23 investigation, but you also are really 24 motivated by the fact that you want legal 25 advice about these potential legal payments, we

62

1 think that in reality, what's motivating you 2 more is the interest in getting legal advice. 3 T think that's --JUSTICE KAVANAUGH: There are a lot --4 JUSTICE KAGAN: But if I can just --5 JUSTICE KAVANAUGH: -- there are a lot 6 7 of internal investigations, correct? 8 MS. HANSFORD: Yes, there are, and --9 JUSTICE KAVANAUGH: Yes. 10 MS. HANSFORD: -- and how courts, you 11 know --12 JUSTICE KAVANAUGH: So the issue --13 the issue here is important in lots of 14 situations, not all of which might reach a 15 district judge. 16 MS. HANSFORD: It -- it absolutely --17 that's absolutely correct, Justice Kavanaugh. What courts have done most of the time is set 18 19 internal investigations that have a -- a 20 meaningful legal purpose. 21 You could have one that's just purely 22 about corporate policy, for instance, that 23 doesn't have any legal. I think that's what 24 courts have done in practice. I think 25 including something in the opinion that makes

63

1 it clear that that's appropriate could be 2 helpful to the courts. We're not trying to 3 minimize that, but that is not at issue here. JUSTICE KAGAN: So, if I could just 4 understand, if we put the bona fide test to the 5 side and -- and -- and just focus on 6 7 Petitioner's original brief, which is the 8 significant test, and you've made the case, and I think it's right, that there is a difference 9 10 between the significant test and the primary 11 purpose test because there are a category of 12 cases where you might have a significant interest, but it is subsidiary and you know 13 14 it's subsidiary. 15 But what is the -- the danger of going 16 to the significant test and -- and -- and 17 making all of those communications privileged? 18 MS. HANSFORD: Absolutely, Justice 19 Kagan. And I think that's critical. What 20 we're really worried about is the fact that 21 most business communications and many, if not 2.2 all, industries have one eye on legal 23 implications. 24 Every time you are putting together a 25 client -- clinical trial data about a drug or

64

1 the results of a simulation about the new car, 2 you might have one eye on the legal 3 implications and you can include a lawyer on all those communications not as a pretext but 4 because you want the lawyer to issue-spot --5 6 JUSTICE KAGAN: And not just not as a 7 pretext, but that's significant. I want a --I -- I -- I want my lawyer's eyes on this. 8 9 I -- I'm not sure if it's just, you know, 10 significance, I don't know what significance 11 exactly means, which is what the Court said in 12 Upjohn, it wasn't sure what substantial meant, 13 and so too here, but, you know, eyes on to 14 check for legal problems, that's not 15 insignificant. I know that. 16 And -- and so all of that would be 17 covered, wouldn't it? 18 MS. HANSFORD: Absolutely, Justice 19 Kagan. And I think that goes both to the 20 administrability problem but also to the 21 sweeping sea change and how difficult it is to 2.2 rein in any kind of significance test once you divorce it from the primary purpose framework. 23 24 You can say in those cases the 25 predominant purpose was getting the engineers'

advice or the business advice. Otherwise, the
 kinds of communications that have to happen and
 that would be available to court proceedings
 would all become hidden.

And I quess just to give one 5 6 real-world example of that, the one court that 7 we view as actually adopting a freestanding significant purpose test is the D.C. Court of 8 9 Appeals, and in the Moore decision, which we cite on page 30 of our brief, the D.C. Court of 10 11 Appeals relied on the significant purpose test 12 to overturn a criminal threats conviction for a criminal defendant who in a prior proceeding 13 14 had told his attorney, his defense counsel 15 that, to paraphrase, he hated the prosecutor 16 and planned to kill her.

And the D.C. Court of Appeals looked at that and said, well, no, that doesn't have a primary purpose of getting legal advice, but he was talking to his defense attorney and we think that had a significant legal purpose and took that away from the courts and reversed the conviction on that basis.

Now I think that just illustrates thedanger of, you know, what is significant is in

the eye of the beholder, and once you divorce it from the primary purpose framework, you can get extremely sweeping rulings, both in the criminal context, but also in terms of sweeping in all internal -- all internal communications at companies.

7 JUSTICE ALITO: Can I ask you what you 8 think our role is in doing this? We're 9 supposed to look to reason and experience. So 10 do you think that our role is different from 11 that of a state supreme court in a state, let's 12 hypothesize, that doesn't have any case law on 13 this issue?

14 So that state supreme court would look 15 to reason, and it would also look to experience 16 in the rules that were adopted in other states, 17 but it wouldn't be bound by those rules and it wouldn't be required to tally up how many 18 19 adopted one test, how many adopted the other 20 test. Do you think that is our role, or do you think it's something different? 21 2.2 MS. HANSFORD: I -- I think that's 23 correct, Justice Alito. I don't think there's some sort of stare decisis effect here to the 24

25 body of case law such that you are bound to

1 retain the primary purpose test. We just think 2 there's a really good reason to do so based on 3 first principles and based on the weight of that authority and the destabilizing effect of 4 deviating from authority. 5 JUSTICE ALITO: Well --6 7 MS. HANSFORD: I think --8 JUSTICE ALITO: -- what if we thought 9 that reason and experience pointed in different directions? 10 11 MS. HANSFORD: I -- I think that -- I 12 -- I think it would be up to you what to do in that circumstance. I don't think you're bound. 13 14 But I think experience should carry a little 15 bit more weight because I think it's -- it's very easy to go down rabbit holes and think 16 17 about this in an abstract way, but the reality is courts have been doing this for a very long 18 19 time. 20 And I -- I think you can in theory 21 come up with tests that sound good but might be 2.2 really hard to operationalize, and the fact 23 that courts have been doing it a certain way, 24 that there really isn't a problem -- you know, as Justice Kagan pointed out, Petitioner points 25

1 to one case that had a dissent as evidence of 2 the widespread problem. I think that's 3 extremely different than the situation in -- in -- in Upjohn. 4 And so I think that, you know, if you 5 6 think they go in both directions, I would hope 7 you give more weight to experience. 8 JUSTICE BARRETT: Can I ask you a 9 question about the practicalities here of 10 applying it? You know, the burden is going to 11 be on the person invoking the privilege. So, 12 if the person invoking the privilege comes forward and has to make a showing that it was 13 14 the primary purpose, I mean, does that help us 15 get away from the putting a percentage on it, 16 because then isn't the district court either 17 buying the argument or not buying the argument, and that alleviates a little bit of this 18 19 concern that we're talking about? 20 MS. HANSFORD: I -- I think that does 21 help, Justice Barrett. It is the proponent of the privilege's burden, and if they can't meet 2.2 23 the burden because the district court is 24 hopelessly confused, one reasonable approach in 25 that case would be to deny the privilege

69

1 because, of course, our basic default is the every man's evidence rule, but I think --2 3 JUSTICE BARRETT: But you said tie goes to the runner. 4 MS. HANSFORD: It -- it's true and 5 6 we're kind of cheating a little bit in favor of 7 the privilege when we do that. And I think 8 it's out of the recognition that there are just 9 some contexts where it's not really the 10 evidentiary problem, but there's a conceptual 11 problem in separating those out. 12 And so I -- I don't think there are really decisions where the -- the district 13 14 court says, well, I can't tell, so tie goes to 15 the privilege. That wouldn't be correct. But 16 I think, as a practical matter, the way 17 district courts think about it is, when we have these two purposes that are kind of in 18 19 equipoise, we think what really was driving it 20 is the legal one. 21 JUSTICE BARRETT: So do you think that 2.2 in terms of what an opinion would look like if 23 we rule in your favor, it might say something like, just to be clear, it is primary purpose, 24 25 it's not significant purpose, we're not going

70

1	to say really anything about what it means
2	because we're just going to let courts continue
3	to do what they do? Because we can't really
4	say tie goes to the runner, right, when the
5	burden is on the person invoking the privilege?
б	We can't get into this whole put a percentage
7	on it for the reasons that we've already talked
8	about. So maybe it's best to say nothing?
9	MS. HANSFORD: I
10	JUSTICE BARRETT: Is that the
11	government's position?
12	MS. HANSFORD: I I don't think
13	there's a problem in the lower court case law,
14	so I think the Court could say nothing. I
15	think the Court could also say primary purpose,
16	when there is an identifiable primary purpose,
17	that has to be the right one. In situations
18	where it's really close, as a practical matter,
19	courts have sometimes viewed the legal purpose
20	as predominating, the internal investigation
21	context being the most salient example.
22	And we do not intend to disturb that
23	body of case law. I think it would be fine to
24	say that too. But whether a long opinion or a
25	short opinion in our favor, we don't have a

1 very strong position on that.

2 (Laughter.)

3 MS. HANSFORD: And I quess, just to make one last point, whether to intertwine a 4 request for business and legal advice is often 5 in the client's control. And I think that any 6 7 more expansive test that allows even a little bit of legal purpose to privilege the whole 8 9 communication would really create an incentive for clients, it's not always an option clients 10 11 have, but would really create an incentive 12 where possible to combine those two requests. 13 Where I think everybody agrees, in an 14 ideal world, clients would make their business 15 communications and then they would send an 16 e-mail to the lawyers about the same issue, 17 maybe in a little more detail because of the 18 special legal considerations that are likely to

19 be chilled, they don't want raised anywhere 20 else.

In an ideal world, I think we have those two e-mails, the legal one is withheld, the business one is produced. And I think the effect of Petitioner's rule would be to take us out of that world the vast majority of the

1 time, because why not intertwine if that's 2 going to mean you automatically get privilege? 3 CHIEF JUSTICE ROBERTS: Thank you, 4 counsel. There are government attorneys also 5 6 who give advice to actors in the field, whether 7 it's an FBI agent, can I conduct this search or 8 not. You write memos to lawyers, U.S. 9 Attorneys, telling them your view of the law. 10 If Mr. Levin wants to see non-privileged aspects of those, can he? 11 12 MS. HANSFORD: I -- I think, if 13 they're non-privileged and there's no other, 14 you know, FOIA exemption or something that 15 applies, yes. But I think that --16 CHIEF JUSTICE ROBERTS: So -- so --17 MS. HANSFORD: But --CHIEF JUSTICE ROBERTS: -- so he could 18 19 get a copy of your memo --MS. HANSFORD: No, because I think 20 21 that --2.2 CHIEF JUSTICE ROBERTS: -- in this 23 case? MS. HANSFORD: -- that would be a -- I 24 25 think there's a primary purpose of providing

legal advice. And I think, when you're looking at -- it gets a little bit confusing when you're looking at the client's communications to the attorney, which is most of what we've been talking about, versus the lawyer's communications back.

7 CHIEF JUSTICE ROBERTS: Well, what if there wasn't one primary purpose in your memo, 8 but there were three, here are three points, 9 10 and the judge is going to pick which one he 11 thinks is primary? Assuming you sent it to the 12 U.S. Attorney and the U.S. Attorney gives it to 13 the FBI agent, and the FBI then said, okay, I'm 14 going to search Mr. Levin's client's files, can 15 he get the memo because the -- the pertinent issue is significant but not primary? 16 17 MS. HANSFORD: Where an attorney's 18 purpose is primarily providing business advice,

19 not legal advice, and it does not reflect any 20 communications conveyed in confidence by the 21 client in the interest of getting legal advice, 22 that will be produced.

I will say I don't write any memos like that. I think that that situation comes up much more in a corporate setting where you

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1 have --2 CHIEF JUSTICE ROBERTS: Well --3 MS. HANSFORD: -- a vice president and general counsel. But I think, if you're hiring 4 an attorney to -- for a legal service, there's 5 6 not really going to be anything to redact out 7 of that. I don't think it --8 CHIEF JUSTICE ROBERTS: Well, the 9 government has a hierarchy too. They don't call them presidents and vice presidents, but 10 11 they call them directors and assistant 12 directors. And when you're writing a memo 13 about how to handle a particular case, I 14 suspect it will have a ongoing effect on how 15 they do things. 16 And -- in other words, is the 17 government treated the same way that you want 18 to treat Mr. Levin's clients? 19 MS. HANSFORD: Yes, the government is 20 treated the same way as private parties. Ι just -- the only caution I have is I think 21 2.2 whether it's a private party or the government, 23 when somebody is retained for a legal service 24 of providing advice on legal service, we --25 those memos generally are not parsed by the

1	courts to say, well, this is the business
2	implication of this legal position, because the
3	whole purpose of every portion of that document
4	is providing legal advice. It's only if the
5	attorney says, by the way, not based on any
6	information you gave me, but separately I was
7	looking at this, and here is a suggestion for
8	how to run your business more efficiently.
9	That portion could
10	CHIEF JUSTICE ROBERTS: Or how to
11	enforce
12	MS. HANSFORD: conceivably be taken
13	out.
14	CHIEF JUSTICE ROBERTS: or how to
15	enforce the law more efficiently?
16	MS. HANSFORD: More efficiently. If
17	if it's a pure legal consideration of how to
18	enforce the law more efficiently, yes, I don't
19	think the attorney-client privilege would
20	protect that portion.
21	CHIEF JUSTICE ROBERTS: Justice
22	Thomas?
23	Justice Alito?
24	Justice Sotomayor?
25	Justice Kagan?

1	JUSTICE KAVANAUGH: Just to follow up			
2	on Justice Barrett's question and to go back to			
3	something we discussed earlier, internal			
4	investigations, though, are something where you			
5	think the privilege the purposes are often			
6	intertwined and, thus, it does not make sense			
7	in those circumstances for a district court to			
8	try to disaggregate, is that accurate?			
9	MS. HANSFORD: That that's right,			
10	Justice Kavanaugh. We think that as a general			
11	matter. I don't want to say that for every			
12	JUSTICE KAVANAUGH: It's not			
13	categorical?			
14	MS. HANSFORD: every investigation,			
15	but I do think that in the classic situation			
16	that the Court was considering in Kellogg, for			
17	example, absolutely, we completely agree with			
18	the result in that case, that that is a			
19	situation that should be that that should			
20	be privileged.			
21	JUSTICE KAVANAUGH: Thank you.			
22	CHIEF JUSTICE ROBERTS: Justice			
23	Barrett?			
24	Justice Jackson?			
25	Thank you, counsel.			

1	Rebuttal, Mr. Levin?			
2	REBUTTAL ARGUMENT OF DANIEL B. LEVIN			
3	ON BEHALF OF THE PETITIONER			
4	MR. LEVIN: Where the Ninth Circuit			
5	went wrong is when it said you have to have a			
6	single primary purpose. That test is a mistake			
7	because it requires the kind of disentangling			
8	and ranking that is so hard to do.			
9	Were this Court let me be clear,			
10	were the Court just to write the Kellogg and			
11	Boehringer opinion, we would win. We do think			
12	bona fide is the right way to look at			
13	significance. But were you to say significance			
14	means important, we would win under that			
15	scenario.			
16	You have to reverse the Ninth Circuit			
17	because the Ninth Circuit said you need a			
18	single primary purpose. And inherent in the			
19	word "primary" is the ordinary meaning of			
20	"primary" is first. That means something has			
21	to be first, something has to be second,			
22	something has to be third. So we think that is			
23	where the critically where the Ninth Circuit			
24	went wrong.			
25	Second let me say very quickly on the			

25 Second, let me say very quickly on the

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78

1 documents to Justice Sotomayor's point, the 2 answer I think to your question, Justice, is no, it would not reopen all of the documents. 3 Sixteen hundred were produced without a 4 privilege objection. There were 300 that were 5 6 disputed, and most of that dispute was resolved 7 on other grounds, either the privilege was 8 upheld under the predominance test or there was 9 a -- a waiver or crime fraud issue or something 10 else. So, no, it doesn't reopen everything. 11 Let me say something about the idea 12 that, to the government's point that internal 13 investigations may presumptively -- most of the 14 time are going to be predominantly legal. The 15 idea that we're going to start slicing and 16 dicing and say, well, investigations, yeah, 17 those are -- those are generally privileged, 18 maybe tax stuff not so, that is a recipe for 19 confusion. It's too hard to separate. 20 A lot of investigations have to do 21 with tax law. Upjohn did. That you should --2.2 the Court rejected that approach in Swidler, 23 where it didn't want to -- even that was between criminal and civil. You shouldn't go 24 25 down that road here.

Let me say one thing about -- the Chief Justice asked about the government being susceptible to discovery. There's 13 amici in this case. They all came in on our side. They -- these are lawyer groups and business groups who propound discovery as well as respond to discovery.

That is, they often have an interest 8 9 in getting documents from another side. So they are not just looking for the broadest 10 11 possible privilege to protect their -- their 12 own clients' communications. They want a workable privilege so that it can be 13 14 practically used in the real world of 15 lawyering. If it weren't that way, you would 16 have seen people coming in both directions on 17 that.

18 And, finally, let me say something to 19 Justice Alito's question about choosing reason or experience. And -- and I -- I see the 20 tension. And I would say, in Upjohn, the Court 21 2.2 went with reason over experience, and that has 23 proven to have been a wise and workable decision for 40 years, and I'd urge the Court 24 25 to approach this the same way.

80

1	CHIEF JUSTICE ROBERTS: Thank you,
2	counsel. The case is submitted.
3	(Whereupon, at 11:11 a.m., the case
4	was submitted.)
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	Official - Subjec		
\$	accessible [1] 30:24	ancient [1] 33:9	В
<b>\$200,000</b> [1] <b>30:</b> 21	according [1] 14:25	Angeles [1] 1:16	back [14] 15:24 19:25 22:16 27:7
4	accountant [5] 30:10,12 58:9,13, 17	announce [1] 15:25	<b>38</b> :19 <b>55</b> :1,4 <b>57</b> :10 <b>58</b> :20,25 <b>59</b> :2
·		another [6] 11:1 18:19 20:2 21:19	<b>61</b> :8 <b>73</b> :6 <b>76</b> :2
<b>1</b> [3] <b>14:</b> 25 <b>15:</b> 1,10	accountant-client [2] 41:20 58:	57:4 79:9 answer [7] 8:21,21 34:9 45:6 55:8	backdrop [1] 36:4
<b>10</b> [2] 8:15 9:8		<b>56:</b> 22 <b>78:</b> 2	background [1] 12:25
<b>10:04</b> [2] <b>1:</b> 13 <b>3:</b> 2	accountants [3] 15:10,16,22	ante [2] 7:17 20:11	bad [2] 9:9 27:16
<b>11:11</b> [1] <b>80:</b> 3	accounting [1] 8:19 accurate [1] 76:8		bar [1] 27:24
<b>13</b> [1] <b>79:</b> 3	acknowledges [1] 41:13	anytime [1] 3:17 anyways [3] 4:9 20:18,25	BARRETT [15] 21:1,3,6 22:4 34:
<b>15</b> [10] <b>37:</b> 3,5,9,10,25 <b>38:</b> 3,6,11,17	across [3] 23:14 37:21 41:24	apologize [1] 53:10	24 <b>53</b> :21 <b>54</b> :1,3,20 <b>68</b> :8,21 <b>69</b> :3,
<b>39</b> :10	acting [1] 22:18	appeals [4] 42:2 65:9,11,17	21 <b>70</b> :10 <b>76</b> :23
<b>1600</b> [2] <b>35</b> :24 <b>43</b> :14	activities [1] 27:4	APPEARANCES [1] 1:15	Barrett's [1] 76:2
2	actors [1] 72:6	application [1] 45:5	based [4] 17:19 67:2,3 75:5
<b>2</b> [1] <b>20:</b> 21	actual [1] 30:25	applied [4] 22:16 29:20 60:1,3	basic [2] 22:17 69:1
<b>2014</b> [1] <b>18</b> :14	actually <sup>[18]</sup> 9:5 19:20 23:1,4 25:	applies [3] 24:6 36:13 72:15	basically [1] 26:8
<b>2023</b> [1] <b>1</b> :9	25 <b>26</b> :11 <b>33</b> :16,21 <b>34</b> :13,14 <b>36</b> :18	apply [7] 14:8,10 22:14 41:7 46:22	basis [1] 65:23
<b>21-1397</b> [1] <b>3</b> :4	<b>45</b> :12 <b>47</b> :4 <b>49</b> :9,10 <b>52</b> :12 <b>54</b> :8 <b>65</b> :	<b>47:5 49:</b> 11	bear [3] 31:19,24 32:3
<b>25</b> [2] <b>6</b> :11 <b>25</b> :12	7	applying [5] 18:22 22:15 23:2 49:	become [1] 65:4
	additional [2] 4:23 32:15	22 <b>68</b> :10	beginning [1] 37:20
3	adds [1] 35:14	approach [9] 5:24 25:8,10 41:16	behalf <sup>[8]</sup> 1:17,19 2:4,7,10 3:8 39:
3 [1] 2:4	administer [3] 17:11 48:5,7	<b>42</b> :24 <b>44</b> :12 <b>68</b> :24 <b>78</b> :22 <b>79</b> :25	21 <b>77</b> :3
<b>30</b> [1] <b>65:</b> 10	administrability [1] 64:20	appropriate [3] 16:21 27:1 63:1	behind [1] 38:24
<b>300</b> [1] <b>78:</b> 5	admit [1] 10:13	appropriately [3] 23:24 27:12 41:	beholder [1] 66:1
<b>33</b> [1] <b>6:</b> 11	admittedly [3] 5:3,4,9	24	benefits [1] 38:23
<b>39</b> [1] <b>2:</b> 7	adopt [5] 4:25 18:2 23:9 56:8,12	area [3] 30:15 50:24 60:22	best [2] 22:2 70:8
4	adopted [3] 66:16,19,19	aren't [1] 12:2	better [1] 39:14
	adopting [2] 55:19 65:7	argue [2] 50:14 57:10	between [6] 6:19 12:13 24:13 61:
<b>40</b> [6] <b>30</b> :16 <b>50</b> :17 <b>51</b> :4 <b>52</b> :21,22 <b>79</b> :24	adversary [1] 57:22	argued [2] 4:6,10	18 <b>63</b> :10 <b>78</b> :24
<b>42</b> [1] <b>6</b> :12	advice [29] 3:12 12:16 13:3 14:22	arguing [10] 24:20,21 36:1,4,6,7	<b>big</b> [7] <b>19:</b> 6,11 <b>21:</b> 8 <b>23:</b> 4 <b>43:</b> 15,15,
<b>42</b> [1] <b>6</b> : 12 <b>48/52</b> [2] <b>44</b> :17,18	<b>15</b> :3,13,18 <b>22</b> :20 <b>24</b> :5 <b>27</b> :18 <b>40</b> :3,	48:12 50:7 59:8,24	21
<b>49</b> [1] <b>29:</b> 2	4,17,21 <b>47</b> :25 <b>54</b> :15 <b>61</b> :25 <b>62</b> :2	argument [11] 1:12 2:2,5,8 3:4,7	bigger [3] 5:11 18:12 39:13
	<b>65:</b> 1,1,19 <b>71:</b> 5 <b>72:</b> 6 <b>73:</b> 1,18,19,21	<b>39:</b> 20 <b>47:</b> 13 <b>68:</b> 17,17 <b>77:</b> 2	biggest [3] 13:9 29:17 34:1
5	<b>74</b> :24 <b>75</b> :4	arguments [2] 7:10 9:7	<b>bill</b> [1] <b>30</b> :20
<b>50</b> [2] <b>36:1 50:</b> 10	advise [3] 13:11,13 21:9	around [1] 59:22	bind [1] 17:2
<b>50/50</b> [4] <b>29:</b> 3,7 <b>44:</b> 18 <b>57:</b> 16	advising [1] 20:12	articulated [2] 34:12 60:2	bit [9] 3:19 6:4 28:18 34:12 67:15
<b>501</b> [1] <b>14:</b> 3	advisors [1] 40:11	articulation [1] 47:3	<b>68</b> :18 <b>69</b> :6 <b>71</b> :8 <b>73</b> :2
<b>51</b> [11] <b>13</b> :7 <b>15</b> :8 <b>20</b> :9 <b>23</b> :13 <b>25</b> :5	affect [1] 8:8	artificial [1] 47:14	body [4] 41:2,5 66:25 70:23
27:7,25 29:2,24 38:10 53:12	affirm [1] 54:18	aside [2] 47:17 49:5	Boehringer [2] 7:22 77:11 bona [21] 3:12 5:21 6:8 7:2,8,11 8:
<b>51/49</b> [2] <b>34:</b> 17 <b>47:</b> 20	affirmed [1] 56:3	asks [1] 11:2	4,17,20 <b>9</b> :4,12 <b>15</b> :7 <b>24</b> :11,15 <b>25</b> :1
<b>52</b> [1] <b>43:</b> 2	afford [1] 41:21	aspects [1] 72:11	<b>33</b> :5 <b>35</b> :8 <b>41</b> :13 <b>47</b> :9 <b>63</b> :5 <b>77</b> :12
<b>52/48</b> [1] <b>43:</b> 10	agent [2] 72:7 73:13	assertion [1] 41:6	both [7] 20:14 23:5 28:4 64:19 66:
<b>54</b> <sup>[4]</sup> <b>42</b> :4 <b>57</b> :9 <b>58</b> :6 <b>59</b> :1	agree [11] 11:13 17:2 24:6,7,10 35:		3 <b>68</b> :6 <b>79</b> :16
6	11 <b>40</b> :14 <b>50</b> :19 <b>52</b> :10 <b>61</b> :12 <b>76</b> :17	assess [2] 10:11 45:4	bound <sup>[3]</sup> 66:17,25 67:13
<b>60</b> [1] <b>51</b> :14	agrees [3] 9:13 51:4 71:13	assign [1] 43:1	brakes [1] 40:9
<b>60/40</b> [6] <b>45</b> :1 <b>50</b> :16 <b>51</b> :2,17,20 <b>54</b> :	ain't [1] 33:9	Assistant [2] 1:18 74:11	brief [10] 6:19,19,22 7:1 14:14 22:
8	ALI [1] 19:19	assume [1] 14:2	10 <b>32</b> :7 <b>41</b> :11 <b>63</b> :7 <b>65</b> :10
	<b>ALITO</b> [16] <b>24</b> :1,12,18 <b>25</b> :13 <b>28</b> :3	assuming <sup>[3]</sup> 58:24,24 73:11 attach <sup>[2]</sup> 6:15 8:5	brief's [1] 47:2
7	<b>32</b> :23 <b>47</b> :12 <b>48</b> :2,4,10,17 <b>66</b> :7,23		briefs [3] 18:10 50:7,15
<b>77</b> [1] <b>2</b> :10	67:6,8 75:23 Alito's [1] 79:19	attaching [1] 51:25 attention [1] 23:16	bring [3] 11:19 30:13 37:18
9	alleviates [1] 68:18	attorney [9] 40:18 41:22 65:14,20	bringing [3] 31:19,23 32:2
	allowing [1] 37:18	<b>73</b> :4,12,12 <b>74</b> :5 <b>75</b> :5	broad [2] 4:11 58:13
<b>9</b> [1] <b>1</b> :9	allows [2] 41:25 71:7	attorney's [2] 12:1 73:17	broader [2] 18:12 28:18
<b>90</b> [1] <b>12:</b> 24	almost [3] 9:23 16:14 29:6	attorney-client [9] 11:24 16:21	broadest [1] 79:10
Α	already [6] 21:11 23:8 37:23 45:13	<b>18</b> :13 <b>19</b> :8 <b>23</b> :25 <b>39</b> :25 <b>41</b> :17 <b>42</b> :	broke [1] 33:9
a.m [3] 1:13 3:2 80:3	61:4 70:7	7 <b>75</b> :19	bucket [1] 10:14
ability [1] 3:12	ambiguous [1] 10:20	attorneys [2] 72:5,9	burden 9 4:21 13:5 26:17,18,18
above-entitled [1] 1:11	American [1] 19:17	authority [3] 19:24 67:4,5	<b>68:</b> 10,22,23 <b>70:</b> 5
Absolutely [7] 42:16 45:2 62:16,	amici [2] 24:1 79:3	automatically <sup>[2]</sup> 10:21 72:2	business [24] 4:4 7:23 15:18 16:
17 <b>63</b> :18 <b>64</b> :18 <b>76</b> :17	amount [4] 6:24 8:12,13 12:22	available [2] 41:18 65:3	17 <b>25</b> :18 <b>26</b> :9 <b>27</b> :4 <b>35</b> :13 <b>38</b> :3,23,
abstract [2] 47:8 67:17	analysis [3] 8:13 46:14,25	away [7] 5:12 15:8 47:2,6,13 65:22	25 <b>39</b> :7,11 <b>40</b> :10,16 <b>63</b> :21 <b>65</b> :1
abuse [1] 36:16	analyze [2] 5:5 6:5	<b>68:</b> 15	<b>71:</b> 5,14,23 <b>73:</b> 18 <b>75:</b> 1,8 <b>79:</b> 5
abusive [1] 23:22	anchor [1] 23:17		buy [2] 11:21 42:1
		1	

Official - Subject to Final Review			
buying [2] 68:17,17	circumstances [1] 76:7	concerns [1] 28:4	65:22 67:18,23 69:17 70:2,19 75:
<u> </u>	cite [2] 49:10 65:10	concession [3] 53:7,10 54:6	1
	cited [1] 14:13	conclusion [1] 20:8	cover [1] 8:17
California [1] 1:16	cites [3] 22:10 27:8 49:21	conduct [2] 26:6 72:7	covered [4] 12:2 13:3 38:17 64:17
call [5] 25:16 56:10 60:24 74:10,11	civil [2] 14:4 78:24	confidence [1] 73:20	create [8] 4:23 13:16 34:1 37:20
calls [1] 54:12	claim [5] 14:5 17:9 21:13,13 22:7	confident [1] 13:19	<b>39:</b> 13 <b>41:</b> 20 <b>71:</b> 9,11
came [2] 1:11 79:4	clarification [1] 6:21	confidential [1] 13:21	created [1] 13:2
cannot [1] 42:22	clarifying [2] 6:18 54:6	confused [2] 53:17 68:24	creates [2] 3:24 40:1
capture [1] 42:7	classic [2] 55:25 76:15	confusing [1] 73:2	crime [3] 4:23 36:22 78:9
car [2] 40:8 64:1		•	
car's [1] 40:9	clear [5] 23:23 61:4 63:1 69:24 77:	confusion <sup>[3]</sup> 18:24 53:25 78:19	criminal [4] 65:12,13 66:4 78:24
care [2] 36:9 46:17	9	conscientious [1] 13:9	critical [4] 14:20 40:12 49:6 63:19
careful [1] 60:4	clearly 6 10:14 31:10 35:9 43:5	consequence [1] 15:16	critically [1] 77:23
carefully [1] 44:4	<b>57</b> :13 <b>59</b> :3	consideration [2] 15:20 75:17	currently [2] 13:24 41:18
cares [1] 7:23	clerk [1] 58:7	considerations [3] 7:20 39:2 71:	D
	client [11] 8:11 12:13,18 13:11,19	18	
carry [1] 67:14	21:9 22:7 39:6 40:16 63:25 73:21	considering [1] 76:16	<b>D.C</b> [7] <b>1</b> :8,19 <b>7</b> :22 <b>33</b> :14 <b>65</b> :8,10,
Case [51] 3:4 14:4,18 17:25 18:10	client's [3] 71:6 73:3,14	consistent [1] 19:7	17
<b>19</b> :22 <b>21</b> :11 <b>22</b> :11 <b>25</b> :7 <b>27</b> :8 <b>30</b> :	clients [7] 20:12 30:1 39:3 71:10,	constantly [1] 18:22	damages [2] 8:2 38:22
10,24 <b>31</b> :12 <b>34</b> :10 <b>35</b> :24 <b>37</b> :22 <b>42</b> :	10,14 <b>74:</b> 18	content [1] 49:14	danger [2] 63:15 65:25
6,21 <b>43</b> :14 <b>44</b> :2,10 <b>47</b> :20 <b>48</b> :15,	clients' [2] 3:12 79:12	context [10] 7:21 9:24 11:16 27:13	DANIEL [5] 1:16 2:3,9 3:7 77:2
15,18,18 <b>49:</b> 10,18,19,19,20 <b>52:</b> 19,	clinical [1] 63:25	38:20 40:3 49:16 61:10 66:4 70:	data [3] 32:15 40:5 63:25
24 <b>53</b> :2 <b>55</b> :18 <b>56</b> :4 <b>57</b> :9 <b>60</b> :14 <b>63</b> :	close [5] 42:6 44:18 57:18 59:4 70:	21	day [1] 15:11
8 <b>66:</b> 12,25 <b>68:</b> 1,25 <b>70:</b> 13,23 <b>72:</b>	18	contexts [4] 45:17,19 60:23 69:9	decades [3] 41:2 60:1,2
23 <b>74:</b> 13 <b>76:</b> 18 <b>79:</b> 4 <b>80:</b> 2,3	collection [1] 43:16	continue [1] 70:2	decide [4] 33:17,22 43:20 59:3
cases [28] 14:10,13,13,15 16:1 34:	combine [1] 71:12	control [3] 4:12 16:11 71:6	decided [3] 16:13 18:1 54:8
14 <b>41</b> :3 <b>42</b> :21,25 <b>43</b> :7 <b>44</b> :6 <b>49</b> :10,	combines [1] 40:16	conversation [4] 20:13 21:16,18	decision [5] 14:6 18:2 35:13 65:9
21 <b>52:</b> 15,18 <b>54:</b> 21 <b>55:</b> 4,6,8,10,16,	come [6] 18:5 20:15 22:1 26:2 33:	<b>37:</b> 6	<b>79</b> :24
21 57:18 58:1 59:23 60:19 63:12		conversations [1] 40:10	decisions [2] 61:14 69:13
<b>64</b> :24	13 67:21		decisis [1] 66:24
categorical [1] 76:13	comes [4] 26:12 31:25 68:12 73:	conveyed [1] 73:20	deemed [1] 10:21
categorize [1] 58:8	24	conviction [2] 65:12,23	default [1] 69:1
category [1] 63:11	coming [2] 35:2 79:16	convince [1] 26:19	defendant [1] 65:13
cause [1] 28:13	comment [3] 19:15,19 33:8	copied [1] 27:10	defense [3] 14:5 65:14,20
caused [1] 40:6	commentators [1] 41:3	copy [4] 9:13 25:22,23 72:19	define [1] 16:2
caution [1] 74:21	common [1] 14:1	corner [2] 9:15 25:18	defining [2] 57:17,18
cc'ing [1] 26:14	communicating [3] 22:19 31:15	corporate [2] 62:22 73:25	definition [2] 19:2 35:6
certain <sup>[6]</sup> 10:4 28:7 45:16,19 46:	<b>38:</b> 3	correct [8] 7:3,4 48:1 52:9 62:7,17	degree <sup>[1]</sup> 6:10
12 67:23	communication [34] 5:7,9,13 6:9	<b>66:</b> 23 <b>69:</b> 15	denies [1] 3:15
certainly <sup>[5]</sup> 21:21,25 22:9 59:14,	8:18 9:14 10:8,19 12:5,8,13,14 13:	cost [1] 7:25	deny [1] 68:25
18	17,21 <b>15:</b> 2,3 <b>17:</b> 21 <b>19:</b> 3,4 <b>20:</b> 17	couldn't [1] 12:12	-
-	22:5 25:22 26:9 28:1 31:3 35:13	Counsel [12] 13:22 18:7 39:17 49:	Department [2] 1:19 26:15
certainty [1] 38:24	38:7 39:8 40:17,20 47:23 49:15	24 <b>51</b> :23 <b>57</b> :8 <b>61</b> :4 <b>65</b> :14 <b>72</b> :4 <b>74</b> :	depends [1] 11:16
chain [1] 26:3	<b>60</b> :25 <b>71</b> :9	4 <b>76:</b> 25 <b>80:</b> 2	describes [1] 11:11
chance [2] 8:16 9:8	communications [26] 3:16 4:8,	count [1] 59:5	describing [1] 11:17
change [7] 8:18 14:1 23:4 24:18	14,19 <b>9:</b> 23 <b>20:</b> 23 <b>24:</b> 2,4 <b>27:</b> 22 <b>31:</b>	country [1] 41:24	description [1] 12:24
<b>49:</b> 6 <b>58:</b> 18 <b>64:</b> 21	12 40:2 41:17 51:11 58:9,12 61:	couple [1] 35:23	descriptive [1] 61:16
changed [1] 24:19	10 <b>63:</b> 17,21 <b>64:</b> 4 <b>65:</b> 2 <b>66:</b> 5 <b>71:</b> 15	course [6] 12:10 26:6 29:23 37:15	design [1] 40:8
changes [1] 32:13	<b>73:</b> 3,6,20 <b>79:</b> 12	<b>56</b> :2 <b>69</b> :1	destabilizing [3] 45:11 49:7 67:4
changing [1] 36:5	companies [2] 27:15 66:6	COURT [62] 1:1,12 3:10,17,25 4:5,	detail [1] 71:17
cheating [1] 69:6	company [3] 27:11,14,17	9,12,24 <b>9:</b> 21 <b>10:</b> 4 <b>13:</b> 13 <b>14:</b> 8 <b>16:</b>	determination [1] 8:9
check [1] 64:14	company's [1] 27:9	13 <b>17:</b> 1,3 <b>20:</b> 15,20 <b>23:</b> 12,16 <b>25:</b> 2	deviating [1] 67:5
CHIEF [42] 3:3,9 6:16 7:7 8:7,24 9:	comparable [2] 57:4 60:9	<b>27:</b> 11 <b>33:</b> 24 <b>36:</b> 9,12 <b>38:</b> 5,10 <b>39:</b>	diametrically [1] 18:5
2 <b>30</b> :8,23 <b>32</b> :5,8,10,23 <b>33</b> :6 <b>34</b> :6,	compared [1] 49:1	23 <b>40</b> :13 <b>42</b> :2 <b>48</b> :15,16 <b>52</b> :22,25	dicing [1] 78:16
23 <b>39:</b> 16,19,22 <b>41:</b> 23 <b>43:</b> 8 <b>44:</b> 14,	comparison [1] 47:7	<b>53:4 54:</b> 22 <b>57:</b> 10 <b>59:</b> 2 <b>60:</b> 3,7,12	dictating [1] 16:25
21,24 <b>45:</b> 21,25 <b>46:</b> 15 <b>50:</b> 18 <b>53:</b> 7	-		difference [7] 6:18,21 23:6,11 24:
<b>72:</b> 3,16,18,22 <b>73:</b> 7 <b>74:</b> 2,8 <b>75:</b> 10,	competing [1] 3:21	<b>64</b> :11 <b>65</b> :3,6,8,10,17 <b>66</b> :11,14 <b>68</b> :	13 <b>61:</b> 18 <b>63:</b> 9
14,21 <b>76:</b> 22 <b>79:</b> 2 <b>80:</b> 1	completely [1] 76:17	16,23 <b>69:</b> 14 <b>70:</b> 13,14,15 <b>76:</b> 7,16	different [12] 4:19 7:9 13:23 16:2
chill [5] 13:17 18:25 19:1 21:8 22:	compliance [2] 27:24 28:2	77:9,10 78:22 79:21,24	<b>21</b> :24 <b>31</b> :21 <b>43</b> :18 <b>44</b> :11 <b>66</b> :10,21
5		Court's [3] 5:1 42:9,24	<b>67:</b> 9 <b>68:</b> 3
chilled [1] 71:19	comply [1] 27:19	courts [55] 3:21 16:13,24 17:2,12,	difficult [8] 17:10,11 20:10 30:6
choosing [1] 79:19	conceded [2] 52:19 61:4	13 <b>19</b> :17,20 <b>23</b> :14,15 <b>26</b> :11,21 <b>27</b> :	<b>42:</b> 21,25 <b>48:</b> 24 <b>64:</b> 21
Circuit [10] 4:25 7:22 29:18,19 31:	conceivably [2] 46:5 75:12	5 <b>29:</b> 4,19 <b>33:</b> 20 <b>34:</b> 11 <b>35:</b> 2 <b>36:</b> 12	difficulty [1] 45:19
	conceptual [1] 69:10	<b>37</b> :22 <b>38</b> :13 <b>40</b> :19 <b>41</b> :8,19,24 <b>42</b> :	-
12 33:14 77:4,16,17,23 Circuit's [2] 3:15 18:1	conceptually [1] 56:25	25 <b>43:</b> 3,9 <b>44:</b> 17 <b>45:</b> 4,7,12,17,24	diluting [1] 46:18 directed [1] 16:22
circumstance [2] 10:20 67:13	concern [2] 42:18 68:19	<b>48</b> :7,24 <b>49</b> :8,23 <b>52</b> :12 <b>55</b> :9,17 <b>56</b> :	directions [3] 67:10 68:6 79:16
Circuitistance 10:20 07:13	concerned [1] 36:10	16 <b>60:</b> 20 <b>61:</b> 16 <b>62:</b> 10,18,24 <b>63:</b> 2	
L			

Official - Subject to Final Review

	Official - Subjec	t to Final Review	
directly [1] 41:19	effort [1] 42:6	eyes [2] 64:8,13	frustrated [1] 4:14
directors [2] 74:11,12	eh [1] 52:15	F	full [3] 4:14 27:22 57:9
disaggregate [1] 76:8	either [4] 38:12 56:20 68:16 78:7		fundamentally [1] 27:20
disagree [2] 16:10 57:25	elements [1] 4:22	facade [1] 24:9	further [1] 32:24
disagreement [2] 50:24 51:2	emotional [1] 11:5	faced [1] 52:17	G
disclose [2] 5:17 37:15	employed [1] 58:17	fact [8] 17:4 43:11 46:7 58:5 61:22,	
disclosures [1] 17:19	employees [2] 12:8 40:5	24 <b>63</b> :20 <b>67</b> :22	gave [2] 32:10 75:6
discourage [1] 27:25	encourage [2] 27:21,23	fact-finder [1] 30:4	General [3] 1:18 74:4 76:10
discovery [3] 79:3,6,7	end [3] 37:20 42:11,18	facts [8] 4:17 11:14,19 12:3,6,18,	generally [2] 74:25 78:17
discretion [1] 54:13	endorsed [1] 41:3	25 <b>48:</b> 18	genuine [1] 7:2
discussed [1] 76:3	enforce [3] 75:11,15,18	factual [2] 11:12 12:1	gets [1] 73:2
discussing [2] 27:3 42:19	engage [1] 36:21	failure [1] 40:9	getting [5] 62:2 64:25 65:19 73:21
discussion [3] 35:14 38:2 41:1	engineers [1] 40:10	fairly [1] 50:25	<b>79</b> :9
disentangle [6] 3:21 11:8,8 55:6,	engineers' [1] 64:25	faith [4] 7:8,11 9:9 24:14	give [6] 15:11 16:20 45:6 65:5 68:
12 <b>56</b> :25	-	falling [1] 27:7	7 72:6
	enough [6] 26:15 35:16 50:17 51:	falls [1] 29:21	gives [1] 73:12
disentangled <sup>[2]</sup> 42:15,23	2,21 <b>59:</b> 4	favor [7] 43:7 59:13,17 61:19 69:6,	giving [1] 55:20
disentangling [1] 77:7	entire [3] 9:21 31:1 35:16	23 <b>70:</b> 25	<b>GORSUCH</b> [19] <b>49:</b> 24 <b>50:</b> 2,5,22,
dispute [1] 78:6	entirely [2] 55:18,19	<b>FBI</b> [3] <b>72</b> :7 <b>73</b> :13,13	23 <b>51</b> :1,13,17,24 <b>52</b> :2,13 <b>53</b> :3,6,
disputed [1] 78:6	equal [1] 29:6	federal [11] 14:2,3,8 16:1,12,19 17:	
disrespectful [1] 57:23	equipoise [3] 42:13,22 69:19	13 <b>21</b> :13,24 <b>23</b> :14 <b>41</b> :2	got [ <sup>15]</sup> 7:9 8:15 13:7,7,8 27:24 29:
dissent [2] 18:4 68:1	equivocal [2] 19:25 20:3	few [2] 16:5 29:4	15,16,17 <b>33:</b> 25,25 <b>43:</b> 17 <b>44:</b> 5,10
district [22] 10:4 29:19 45:4,23 52:	error [1] 56:7	fide [21] 3:12 5:21 6:8 7:2,8,11 8:4,	
11,25 <b>53</b> :4 <b>54</b> :8,10,13,18,22 <b>55</b> :9	<b>ESQ</b> [3] 2:3,6,9		
<b>60:</b> 3,6,20 <b>62:</b> 15 <b>68:</b> 16,23 <b>69:</b> 13,	ESQUIRE [1] 1:16	17,20 9:4,12 15:7 24:11,15 25:1	government [13] 4:6,10 12:10 20:
17 <b>76</b> :7	essentially [1] 10:21	<b>33</b> :5 <b>35</b> :8 <b>41</b> :13 <b>47</b> :10 <b>63</b> :5 <b>77</b> :12	19 <b>22</b> :10 <b>27</b> :8 <b>51</b> :3 <b>72</b> :5 <b>74</b> :9,17,
disturb [1] 70:22	evaluating [1] 31:7	field [1] 72:6	19,22 <b>79</b> :2
divorce [4] 11:3 12:23 64:23 66:1	even [13] 3:19 5:10 8:15 11:25 17:	fight [1] 11:3	government's [4] 4:12 14:14 70:
doctrines [1] 4:22	6,13 <b>26:</b> 15 <b>28:</b> 18 <b>35:</b> 11 <b>59:</b> 21 <b>61:</b>	figure [5] 15:11 17:13 34:15 38:5	11 <b>78</b> :12
document [10] 4:18 5:15 7:12 10:	6 <b>71</b> :7 <b>78</b> :23	<b>39</b> :11	governs [2] 14:4 40:4
9,24 <b>11</b> :10 <b>44</b> :19 <b>53</b> :1 <b>61</b> :5 <b>75</b> :3	Everybody [3] 9:13 18:16 71:13	files [1] 73:14	GRAND [3] 1:3 3:5 41:18
document-related [1] 60:23	everyone [4] 29:23 34:2 35:11 51:	fill [1] 15:11	grapple <sup>[1]</sup> 61:14
documents [17] 9:21 17:16 25:6	4	finally [1] 79:18	grounds [1] 78:7
<b>26</b> :13 <b>28</b> :12 <b>35</b> :24 <b>42</b> :5,8 <b>43</b> :13,	everything [7] 20:4 26:24 27:9 30:	find [3] 29:15,17 54:22	group [2] 4:13 16:12
14 <b>44</b> :6 <b>57</b> :9 <b>58</b> :6 <b>59</b> :1 <b>78</b> :1,3 <b>79</b> :	19 <b>37</b> :21 <b>46</b> :23 <b>78</b> :10	finding [3] 29:9 49:16 56:5	groups [2] 79:5,6
9	Evidence [12] 14:3 16:20 18:24,25	finds [1] 3:17	guard [1] 9:12
doing [26] 9:19 10:12 16:24 19:20	29:1 39:25 40:4,7,13 41:5 68:1 69:	fine [4] 37:25 43:6,10 70:23	guarding [1] 9:17
<b>23:</b> 4,8 <b>26:</b> 25 <b>30:</b> 15 <b>34:</b> 17,18 <b>38:</b>	2	fine-grained [1] 54:11	guardrails [2] 4:23 36:15
10 <b>41</b> :8 <b>43</b> :1 <b>45</b> :7 <b>46</b> :3,5 <b>49</b> :8 <b>56</b> :	evidentiary [1] 69:10	Finish [2] 21:3 50:3	guess [9] 8:9 10:7 24:23 29:11 35:
17 <b>58</b> :16 <b>60</b> :21 <b>61</b> :7,16,19 <b>66</b> :8	ex [2] 7:17 20:10	firm [1] 58:17	18 45:5 57:7 65:5 71:3
<b>67</b> :18.23	exactly [4] 54:19 56:4 60:2 64:11	first [6] 3:4 44:16 45:6 67:3 77:20,	guidance [3] 55:17,21 60:13
<b>Dole</b> [1] <b>49</b> :19	example [5] 25:14 32:10 65:6 70:	21	H
done 6 24:14 27:6 50:1,4 62:18,	21 <b>76</b> :17	five [3] 7:9,11 37:2	
		fix [1] 33:10	handle [3] 5:5 30:10 74:13
24 door [1] 4:16	examples [1] 14:14	flip [1] 24:17	HANSFORD [68] 1:18 2:6 20:2 39:
	except [1] 30:17	focus [2] 22:12 63:6	19,20,22 <b>42:</b> 16 <b>44:</b> 14,23 <b>45:</b> 2,23
down [7] 10:3 29:21 30:10 61:6,17	exception [3] 24:5 36:23 40:1	focused [1] 4:5	<b>46:</b> 15 <b>47:</b> 22 <b>48:</b> 3,6,13,23 <b>49:</b> 25
67:16 78:25	exchange [1] 41:23	focusing [1] 46:9	<b>50:</b> 4,21,23 <b>51:</b> 6,15,24 <b>52:</b> 6,10,24
drive [1] 54:23	exemption [1] 72:14	FOIA [2] 9:24 72:14	<b>53:</b> 4,9,13,16 <b>54:</b> 19 <b>55:</b> 1,13,24 <b>56:</b>
driving [2] 19:3 69:19	exercise [2] 3:24 10:12	follow [3] 21:15 54:4 76:1	11 <b>57:</b> 20,24 <b>58:</b> 11 <b>59:</b> 6,12,16,24
drug [2] 40:6 63:25	exist [1] 52:20	following [1] 21:7	<b>61</b> :12 <b>62</b> :8,10,16 <b>63</b> :18 <b>64</b> :18 <b>66</b> :
dual [1] 36:1	existed [1] 34:2	Food [1] 49:19	22 67:7,11 68:20 69:5 70:9,12 71:
dual-purpose [3] 10:8,18 61:9	expand [2] 41:16 42:6	Footnote [1] 20:21	3 <b>72</b> :12,17,20,24 <b>73</b> :17 <b>74</b> :3,19
during [1] 40:7	expansive [1] 71:7		<b>75</b> :12,16 <b>76</b> :9,14
E	experience [19] 16:23 17:3,5 31:	form [4] 30:11 31:1,16 32:14	happen [4] 21:25 35:22 40:12 65:
	24 <b>32:</b> 2,21 <b>40:</b> 24 <b>47:</b> 17,17 <b>49:</b> 5,6	forms [1] 15:11	2
e-mail [2] 26:3 71:16	<b>60:</b> 21 <b>66:</b> 9,15 <b>67:</b> 9,14 <b>68:</b> 7 <b>79:</b> 20,	forth [3] 8:2 20:1 61:8	happening [1] 38:14
e-mails [2] 40:5 71:22	22	Forty [1] 51:22	happens [1] 60:16
each [2] 44:7 61:5	expert [1] 30:15	forward [1] 68:13	happy [2] 55:18,19
earlier [2] 42:19 76:3	explanation [1] 54:17	four [1] 7:10	hard [20] 7:17 10:17,25 11:7 17:22
easier [4] 28:17 46:21,24 48:7	explicitly [2] 18:18 61:14	framework [2] 64:23 66:2	
easiest [1] 5:23	extent [4] 46:13,16,21 49:25	frank [1] 4:14	<b>29:</b> 25 <b>30:</b> 2 <b>41:</b> 7 <b>54:</b> 21 <b>55:</b> 5,16,18,
easy [4] 48:5,16 56:19 67:16	extreme [1] 35:20	fraud [5] 4:23 36:22,22,24 78:9	21 <b>56</b> :1,20 <b>60</b> :14 <b>61</b> :11 <b>67</b> :22 <b>77</b> :
effect [5] 40:7 66:24 67:4 71:24 74:	extremely [2] 66:3 68:3	freestanding [2] 41:10 65:7	8 78:19
14	extricate [1] 56:1	friend [1] 46:4	harder [2] 45:23 47:5
efficiently [4] 75:8,15,16,18	eye [3] 63:22 64:2 66:1	friend's [1] 43:24	Harrington [1] 49:19
	· · · · · · · · · · · · · · · · · · ·		1

Official - Subject to Final Review			
hated [1] 65:15	instance [3] 44:7 56:24 62:22	23 <b>51:</b> 1,13,17,24 <b>52:</b> 2,9,11,13 <b>53:</b>	22 <b>32:</b> 3,20,21 <b>33:</b> 2,5,9 <b>36:</b> 21 <b>37:</b>
he'll [1] 26:2	instances [1] 10:4	3,6,8,11,14,15,17,20,21,23 <b>54:</b> 1,2,	14,16 <b>38:</b> 22 <b>39:</b> 9,15 <b>40:</b> 2,3,17,21
hear [2] 3:3 50:16	instead [3] 18:16 41:9 50:15	3,20,25 <b>55:</b> 3,13,22 <b>56:</b> 8,11 <b>57:</b> 8,	<b>41</b> :13,14 <b>42</b> :14 <b>43</b> :18 <b>44</b> :9,11 <b>45</b> :
help [4] 15:11 51:18 68:14,21	instructive [1] 4:2	21,24 <b>58</b> :5,19,23 <b>59</b> :7,9,14,18 <b>60</b> :	18 48:21 51:8,23 52:16 53:1 54:
helpful [1] 63:2	intend [2] 53:9 70:22	15,17 <b>61</b> :13 <b>62</b> :4,5,6,9,12,17 <b>63</b> :4,	14 <b>56</b> :7 <b>57</b> :3 <b>60</b> :9 <b>61</b> :20,24,25 <b>62</b> :
hidden [1] 65:4	interest [4] 62:2 63:13 73:21 79:8	18 <b>64</b> :6,18 <b>66</b> :7,23 <b>67</b> :6,8,25 <b>68</b> :8,	2,20,23 <b>63</b> :22 <b>64</b> :2,14 <b>65</b> :19,21
hierarchy [1] 74:9	interested [1] 42:10	21 <b>69</b> :3,21 <b>70</b> :10 <b>72</b> :3,16,18,22	<b>69:</b> 20 <b>70:</b> 19 <b>71:</b> 5,8,18,22 <b>73:</b> 1,19,
higher <sup>[2]</sup> 25:3,4 highly <sup>[1]</sup> 27:14	internal [11] 55:23,24 56:24 61:22 62:7,19 66:5,5 70:20 76:3 78:12	<b>73:</b> 7 <b>74:</b> 2,8 <b>75:</b> 10,14,21,21,23,24,	21 74:5,23,24 75:2,4,17 78:14 legitimate [21] 5:23 6:2,8,14 7:2 8:
hire [1] 41:21	interrupt [1] 8:25	25 <b>76:</b> 1,2,10,12,21,22,22,24 <b>78:</b> 1, 2 <b>79:</b> 2,19 <b>80:</b> 1	4 9:12 15:7 22:21 24:8,11,21 25:1
hiring [1] 74:4	intertwine [2] 71:4 72:1		<b>26</b> :8 <b>28</b> :10,19 <b>35</b> :7,15 <b>50</b> :11 <b>57</b> :
historically [1] 26:21	intertwined [1] 76:6	K	19 <b>59</b> :20
hit [3] 25:11,11,12	interview [1] 12:11	KAGAN [15] 18:9 19:21 25:24 26:	legitimately [1] 36:25
holes [1] 67:16	interviewed [1] 12:7	22 33:6,7 34:5 40:19 62:5 63:4,19	less [5] 25:5 28:1 36:1 47:4 50:10
honest [1] 51:19	introduces [1] 41:9	<b>64:</b> 6,19 <b>67:</b> 25 <b>75:</b> 25	level [9] 9:19 10:3,5,24,24 11:1 46:
Honor [12] 7:5 14:12 15:21 16:7	investigation 5 4:3 56:24 61:23	KAVANAUGH [22] 6:17 7:6 34:7,	19 <b>48:</b> 25 <b>61:</b> 7
17:24 20:7 23:10 26:10 28:9 31:5	70:20 76:14	8,22 <b>45</b> :15 <b>46</b> :2 <b>54</b> :2,25 <b>55</b> :3,14,	LEVIN [61] 1:16 2:3,9 3:6,7,9 5:6,
<b>33:</b> 13 <b>34:</b> 21	investigations [8] 55:23,25 62:7,	22 <b>56:</b> 11 <b>62:</b> 4,6,9,12,17 <b>76:</b> 1,10,	21 <b>6:</b> 6 <b>7:</b> 4,14 <b>8:</b> 20 <b>9:</b> 1,11 <b>10:</b> 1,22
hope [1] 68:6	19 <b>76:</b> 4 <b>78:</b> 13,16,20	12,21	<b>11</b> :15 <b>12</b> :3 <b>13</b> :4 <b>14</b> :11 <b>15</b> :6,21 <b>16</b> :
hopelessly [1] 68:24	investigative [1] 18:4	Kavanaugh's <sup>[1]</sup> 60:17 keep <sup>[2]</sup> 43:12 56:13	5,10,18 <b>17:</b> 1,24 <b>18:</b> 10 <b>19:</b> 10 <b>20:</b> 6
hours [1] 37:2	invoking [3] 68:11,12 70:5	Kellogg [5] 42:24 55:20 56:9 76:	<b>21</b> :2,5,21 <b>22</b> :8 <b>23</b> :1,10 <b>24</b> :7,16,22
house [3] 11:3,11,18	involve [1] 28:6	16 <b>77</b> :10	<b>25</b> :16 <b>26</b> :10 <b>27</b> :5 <b>28</b> :8,23 <b>29</b> :11
however [1] 16:2	IRS [1] 32:17	key [1] 51:6	<b>30:</b> 6 <b>31:</b> 4 <b>32:</b> 12 <b>33:</b> 4,12 <b>34:</b> 20 <b>35:</b>
huge [1] 41:2 hundred [1] 78:4	isn't [6] 21:11 23:4 43:4 54:2 67: 24 68:16	<b>kill</b> [1] <b>65</b> :16	21 <b>36</b> :11 <b>37</b> :5,10 <b>38</b> :19 <b>39</b> :18 <b>72</b> :
hypothesize [1] 66:12	24 66:10 issue [13] 32:3 33:23 34:4 42:5 46:	kind [17] 3:24 10:16 28:1 30:18 36:	10 77:1,2,4 Levin's [2] 73:14 74:18
hypothetically [2] 25:19 26:16	9 <b>61</b> :15 <b>62</b> :12,13 <b>63</b> :3 <b>66</b> :13 <b>71</b> :	16,16 <b>39</b> :7 <b>40</b> :21,22 <b>43</b> :6 <b>45</b> :17	liability [1] 8:1
	16 <b>73</b> :16 <b>78</b> :9	54:11,17 64:22 69:6,18 77:7	light [1] 16:22
	issue-spot [2] 26:1 64:5	kinds [1] 65:2	likely [1] 71:18
idea 🛯 39:5 78:11,15	issues [4] 40:19 43:19 44:9,11	knows [1] 26:24	limited [1] 40:1
ideal [2] 71:14,21	it'll [1] 7:12	L	line [3] 10:10,10 56:2
identifiable [1] 70:16	items [1] 30:17	 label [2] 34:19 56:14	litigation [2] 38:24 39:1
identified [4] 35:1 51:7,9,10	itself [2] 19:25 53:5	labels [2] 46:14,17	little [8] 3:19 28:18 67:14 68:18 69:
identify [6] 3:22 33:14 52:25 56:18,	J	laid [1] 31:6	6 <b>71:</b> 7,17 <b>73:</b> 2
21 <b>58</b> :2		last [3] 56:2 60:11 71:4	logical [1] 20:8
iffy [1] 30:18	JACKSON [20] 9:18 10:6 11:9,23 12:21 22:25 23:3 34:25 35:1 36:3.	later [3] 3:17 13:14 30:4	logs [1] 26:14
illustrates [1] 65:24 imagine [1] 8:22	24 <b>37:</b> 8,24 <b>52:</b> 9,11 <b>53:</b> 14,20 <b>60:</b>	Laughter [6] 30:22 33:11 52:5 53:	long [13] 8:4,20 9:11 18:14 24:3,7
immediately [1] 19:13	15 <b>61</b> :13 <b>76</b> :24	19 <b>58</b> :22 <b>71</b> :2	<b>35</b> :15 <b>38</b> :16 <b>45</b> :8 <b>46</b> :4,6 <b>67</b> :18 <b>70</b> :
immunize [1] 26:8	January [1] 1:9	law [21] 14:1,2,4,6 21:24 22:3,7,11	24
implement [1] 28:17	job [1] 60:4	26:5 27:19 34:10 56:15 58:17 66:	look [29] 14:12,16 16:22 17:3 18:4
implication [1] 75:2	judge [14] 17:15,17,18 26:19 43:19	12,25 <b>70:</b> 13,23 <b>72:</b> 9 <b>75:</b> 15,18 <b>78:</b>	<b>19</b> :12,17 <b>22</b> :11 <b>26</b> :14 <b>30</b> :13 <b>34</b> :14, 16 <b>35</b> :23 <b>44</b> :4 <b>46</b> :7 <b>47</b> :16 <b>48</b> :8,14
implications [3] 4:4 63:23 64:3	44:2,13 52:15 54:8,13,18 61:7 62:	21	<b>49:</b> 9,14 <b>57:</b> 3,11 <b>61:</b> 5,21 <b>66:</b> 9,14,
importance [7] 7:19 28:5,7 29:6,	15 <b>73:</b> 10	lawyer [55] 9:5,14,15 11:2 12:14,	15 <b>69</b> :22 <b>77</b> :12
13 <b>48:</b> 24,25	judges [6] 17:22 43:12 52:7,7 54:	15,18 <b>13</b> :1,9,17 <b>15</b> :17 <b>20</b> :23,25	looked [2] 59:2 65:17
important [18] 3:23 7:18 8:3 11:22	10 <b>60:</b> 24	<b>21:9 22:</b> 18,19 <b>25:</b> 17,19,22 <b>26:</b> 1,3,	looking [9] 9:22 11:10 16:24 30:
<b>20:</b> 19 <b>28:</b> 11,14 <b>29:</b> 14 <b>40:</b> 1 <b>43:</b> 11,	judgment [6] 7:18 11:20 31:19 38:	4,16,24 <b>27:</b> 10,16,17,18 <b>30:</b> 13,13, 14 <b>21:</b> 6 12 18 <b>22:</b> 1 1 10 14 15 20	25 <b>38:</b> 11 <b>73:</b> 1,3 <b>75:</b> 7 <b>79:</b> 10
22 <b>47:</b> 3,4 <b>48:</b> 20,21,25 <b>62:</b> 13 <b>77:</b>	13 <b>55</b> :11 <b>60</b> :24	14 <b>31:</b> 6,13,18 <b>32:</b> 1,1,10,14,15,20 <b>35:</b> 11,14 <b>36:</b> 8,20,20,25 <b>37:</b> 3,19	Los [1] 1:16
14	judgments [3] 31:9,23 32:20	<b>38:</b> 1,16,20 <b>58:</b> 16 <b>64:</b> 3,5 <b>79:</b> 5	lot [15] 28:5 39:7 44:5,13 45:3,12
impossible [3] 3:24 11:8 55:6	juries [1] 41:18	lawyer's [3] 38:2 64:8 73:5	52:16 55:5,20 60:18,21 61:14 62:
incentive [2] 71:9,11 include [1] 64:3	jurisdiction [1] 21:19 JURY [2] 1:3 3:5	lawyering [1] 79:15	4,6 <b>78:</b> 20
Including [3] 55:22,24 62:25	Justice [192] 1:19 3:3,9 5:2,18,25	lawyers [11] 3:13 9:7 11:18 12:9	lots [2] 36:23 62:13
increase [1] 40:8	<b>6</b> :16,17,20 <b>7</b> :6,7 <b>8</b> :7,24 <b>9</b> :2,18 <b>10</b> :	20:11 27:23 29:25 36:16 39:3 71:	low [1] 46:19
indicated [1] 40:19	6 <b>11</b> :9,23 <b>12</b> :21 <b>13</b> :22 <b>14</b> :23,24	16 <b>72:</b> 8	lower [5] 28:5 36:12 49:23 55:17
indicates [3] 41:1,23 57:2	<b>15:</b> 9,23 <b>16:</b> 8,16,19 <b>17:</b> 8 <b>18:</b> 7,9,11,	lead [1] 28:1	<b>70:</b> 13
industries [1] 63:22	23 <b>19:</b> 21 <b>21:</b> 1,3,6 <b>22:</b> 4,25 <b>23:</b> 3 <b>24:</b>	learn [1] 50:10	luck [1] 46:10
inform [1] 11:18	1,12,18 <b>25</b> :13,24 <b>26</b> :22 <b>28</b> :3,21,24	least [2] 34:15 53:24	M
information [7] 12:1,9,12 31:15	<b>30:</b> 5,8,23 <b>32:</b> 5,6,7,23,23,25 <b>33:</b> 1,6,	legal [111] 3:12,13,16,18 4:5,19 5:8,	made [7] 4:8 8:9 14:21 20:17,18,
<b>38:</b> 3 <b>40</b> :14 <b>75</b> :6	6,7 <b>34:</b> 5,6,6,8,9,22,23,23,25 <b>35:</b> 1,	9,13,22 <b>6</b> :8,11,11,12,14,25 <b>7</b> :1,9,	19 <b>63:</b> 8
inherent [2] 47:6 77:18	8 <b>36:</b> 3,24 <b>37:</b> 8,24 <b>39:</b> 16,19,22 <b>40:</b>	19,25 <b>8:</b> 4,6,19 <b>10:</b> 11,17,21 <b>11:</b> 4,	main [2] 19:20 32:19
inherently [1] 3:23	19 <b>41:</b> 23 <b>42:</b> 4,10,16 <b>43:</b> 8 <b>44:</b> 14,	19 <b>12</b> :15 <b>13</b> :3,7,12 <b>14</b> :17,22 <b>15</b> :3,	majority [5] 13:24 16:8 18:3 58:12
inquiry [2] 14:21 47:8	21,24 <b>45</b> :15,21,25 <b>46</b> :2,16 <b>47</b> :12	13,15,20 <b>17:</b> 20 <b>20:</b> 24 <b>22:</b> 13,20 <b>24:</b> 4,11 <b>26:</b> 15,20,23,23 <b>27:</b> 1 <b>31:</b> 8,19,	71:25
insignificant 3 25:14,15 64:15	<b>48:</b> 2,4,10,17 <b>49:</b> 24 <b>50:</b> 2,5,18,22,	T, 11 <b>20.</b> 10,20,20,20 <b>21.</b> 1 <b>31.</b> 0, 19,	man's [3] 39:24 40:4 69:2

manufacture [1] 23:21 many [9] 14:15 20:22,22 36:15 42: 3 44:6 63:21 66:18,19 margins [1] 28:18 marital [1] 11:20 MASHA [3] 1:18 2:6 39:20 math [4] 38:10 43:1 52:8 60:21 matter [12] 1:11 6:12 12:22 41:15 **45**:16 **56**:16 **57**:2 **59**:20 **61**:16 **69**: 16 70:18 76:11 matters [1] 56:14 mean [36] 7:7.8 8:25 9:4.7.9.19 11: 9 15:9 18:9.13 21:6.7.11 24:23 25: 25 26:17 27:20 28:24 37:11 38:19 **43**:14 **44**:5,22,24 **46**:4,12 **47**:19 **51**:2 **52**:14,14 **54**:15 **57**:22 **60**:16 68:14 72:2 meaning [1] 77:19 meaningful [6] 24:8 28:19 33:5 43:3 57:3 62:20 means [8] 7:8 9:10 29:13.16 64:11 70:1 77:14 20 meant [2] 59:3 64:12 meantime [1] 27:2 measure [1] 47:6 mechanical [2] 31:17 32:18 meet [9] 4:21 5:19 13:5 22:20 23: 19,20 26:17 32:11 68:22 meeting [2] 9:15 25:17 memo [8] 12:1,22 43:17 44:10 72: 19 73:8.15 74:12 memos [3] 72:8 73:23 74:25 mentioned [1] 42:4 merely [1] 41:13 message [1] 23:14 metaphysical [1] 55:10 meticulous [1] 17:16 might [14] 10:23,24 13:13,15 21: 14 25:12 26:16 50:16 54:21 62:14 63:12 64:2 67:21 69:23 mind [2] 30:4 43:12 minimize [1] 63:3 Minnesota [1] 17:25 minor [4] 6:2 15:20 37:1 41:15 minutes [10] 37:3,5,9,11 38:1,4,6, 11.17 39:10 missing [2] 50:6,22 mistake [3] 51:25 52:3 77:6 misuse [1] 4:16 mixed [3] 8:6 13:10 39:4 Monday [1] 1:9 Moore [1] 65:9 morning [4] 3:4 41:1,12 51:20 most [16] 3:22 21:14 22:2,8,23 33: 20 35:3 41:19 43:21 58:6 62:18 63:21 70:21 73:4 78:6.13 motivated [2] 61:21,24 motivating [1] 62:1 move [2] 15:8 30:9 moved [1] 16:14 movement [1] 19:11 moves [2] 19:13 47:2 5,6 66:19 68:1,24 69:20 70:17 71: Ms [65] 20:1 39:19,22 42:16 44:14, 4,22,23 73:8,10 79:1 23 45:2.23 46:15 47:22 48:3.6.13.

23 49:25 50:4.21.23 51:6.15.24 one's [1] 46:11 **52:**6,10,24 **53:**4,9,13,16 **54:**19 **55:** 1,13,24 56:11 57:20,24 58:11 59: 6,12,16,24 61:12 62:8,10,16 63:18 64:18 66:22 67:7,11 68:20 69:5 **70:**9,12 **71:**3 **72:**12,17,20,24 **73:** 17 74:3.19 75:12,16 76:9,14 much [9] 7:24 17:10 20:21 31:17 39:14 44:1.4.8 73:25 multiple [1] 43:2 Ν narrow [2] 37:25 50:25 nature [3] 17:21 18:20 19:8 necessarily [3] 8:2 11:15 49:12 need [9] 13:13.18 33:16 40:19.22 43:1 45:4 55:9 77:17 needed [1] 22:2 needs [1] 15:6 never [3] 4:17 12:4 16:3 New [6] 14:18 35:6 36:6 40:7 45: 10 64.1 next [2] 30:9 44:25 Ninth [10] 3:15 4:24 18:1 29:18,19 31:11 77:4.16.17.23 nobody [1] 18:15 non-legal [21] 3:14,18 4:20 5:11, 17 7:15.19 8:6 10:11.17 13:13 19: 3.5 37:14.16 42:14.20 47:25 51:9 56:5 58:2 non-pretextual [1] 41:14 non-privileged [2] 72:11,13 non-real [1] 26:12 non-trivial [1] 32:9 none [1] 34:2 nor [1] 18:25 note [2] 19:16 57:1 nothing [2] 70:8,14 number [5] 17:12.19 33:17.23 54: 12 numbers [2] 15:12 30:25 0 objection [2] 35:25 78:5 objections [2] 17:19 26:25 obligations [1] 32:4 obtain [1] 24:4 obviously [3] 4:4 23:16 38:22 offering [2] 60:13,13 official [1] 19:18 often [5] 30:1 60:16 71:5 76:5 79:8 Okay [16] 7:6 30:5 32:13 39:11 44: 3,21,23 48:2 50:11 51:18 52:21 53:11,23 57:14 60:12 73:13 once [8] 6:13 33:14,23 43:2 44:18 57:3 64:22 66:1 one [54] 3:23 4:18 5:14 7:10 8:19. 19 10:14 14:12 15:24.25 16:6 18: 9.12.16.19 19:22.22 20:1.3 21:19. 19 28:12,17 32:7,12 33:17,23 35: 20,23 43:20,21,21 44:8,8,19 46:9 56:13 61:10 62:21 63:22 64:2 65:

ongoing [1] 74:14 only [8] 8:15 32:12 36:25 60:11,22 61:9 74:21 75:4 open [2] 4:16 27:22 opening [2] 6:19 47:2 operable [1] 22:2 operationalize [1] 67:22 opinion [8] 55:14.20 56:3 62:25 69:22 70:24.25 77:11 opposed [3] 42:11 43:24 44:9 opposing [1] 61:3 opposite [3] 18:5 35:4 56:4 option [1] 71:10 oral [5] 1:12 2:2,5 3:7 39:20 order [5] 5:19 10:5 11:19 14:21 54: 17 ordinarily [1] 11:24 ordinary [2] 4:22 77:19 original [1] 63:7 other [19] 4:2 5:16 10:14 13:6 20:5. 16 24:5 35:20 36:15 37:7 42:11 47:8 49:4 60:22 66:16.19 72:13 74:16 78:7 Otherwise [1] 65:1 ought [1] 22:15 out [24] 6:4 7:15 12:6,10 15:11,12 17:14,16,17 26:12 31:6 33:18 34: 15 35:8 38:5 39:11 46:10 51:18 67:25 69:8,11 71:25 74:6 75:13 outside [1] 40:3 outweighs [1] 3:18 over [4] 5:15,16 6:13 79:22 overhang [1] 39:1 overturn [1] 65:12 overwhelming [1] 58:11 own [1] 79:12 Ρ PAGE [2] 2:2 65:10 paragraph [1] 11:11 paragraphs [1] 10:16 paraphrase [1] 65:15 parse [2] 43:9 44:19 parsed [1] 74:25 parsing [1] 55:10 part [9] 4:18,19 5:15 8:22 11:4 33: 21 38:1 47:18 60:17 participating [1] 30:25 particular [7] 9:22 17:15 18:24,25 26:5 60:25 74:13 particularly [2] 19:7 60:5 parties [2] 3:21 74:20 parts [2] 11:5.25 party [1] 74:22 pay [1] 23:16 payments [1] 61:25 people [6] 7:17 12:11 26:13,13 27: 22 79:16 percent [24] 6:11,11,12 8:15 9:8 12:24 13:7 14:25 15:1,10 20:9 23: 13 25:5.12 27:7.25 29:2.2.24 38: 10 43:2 50:17 52:22 53:12 percent's [1] 51:22

percent/48 [1] 43:2 percentage [7] 15:5,13 50:10 57: 19 **59**:20 **68**:15 **70**:6 percentages [1] 51:25 perhaps [4] 28:5 35:6 50:9 51:25 person [3] 68:11,12 70:5 personal [1] 11:5 perspective [1] 5:6 pertinent [1] 73:15 Petitioner [16] 1:17 2:4 10 3:8 41: 9.12 42:12 47:2 49:3.21 50:7.11 57:25 59:13 67:25 77:3 Petitioner's [5] 41:6 42:6 46:21 63.7 71.24 Petitioners [1] 56:6 Petitioners' [1] 58:14 pick [2] 33:25 73:10 picked [1] 17:17 pipe [1] 26:16 place [1] 52:1 planned [1] 65:16 plays [1] 32:10 please [4] 3:10 21:4 39:23 50:3 point [26] 6:1.3.12 14:24 15:24 16: 7 17:24 18:12 20:17,19,20 21:7,8, 8 33:14 35:14.15 46:1 49:4 52:7 **54:**2 **56:**13 **61:**1 **71:**4 **78:**1.12 pointed [4] 33:18 35:8 67:9,25 points [5] 17:20 20:4 40:24 67:25 **73**:9 Polaris [1] 17:25 policing [1] 37:23 policy [2] 21:8 62:22 portion [6] 34:16 47:23 60:12 75:3, 9 20 position [7] 24:19.25 27:9 36:11 70:11 71:1 75:2 possible [3] 21:22 71:12 79:11 potential [3] 8:1 38:22 61:25 powerfully [1] 41:6 practical [6] 45:15,16 56:16 57:2 69:16 70:18 practicalities [1] 68:9 practically [1] 79:14 practice [1] 62:24 predict [4] 20:11 29:25 30:1,2 predictable [2] 23:24 28:16 prediction [1] 30:7 predominance [1] 78:8 predominant [11] 14:16.19 22:12 42:20 43:5 47:24 51:11 56:6 57:5. 13 64:25 predominantly [2] 15:18 78:14 predominating [2] 45:18 70:20 prep [1] 32:18 preparation [3] 31:1,14 58:3 prepare [1] 41:22 preponderance [2] 29:1,22 preponderate [1] 30:3 presence [1] 40:18 presented [1] 34:4 president [1] 74:3 presidents [2] 74:10,10 presumptively [1] 78:13

Official - Subject to Final Review			
pretext [5] 9:13 23:21 36:17 64:4,	protects [1] 3:11	22,23 <b>27</b> :1 <b>39:</b> 9,14 <b>48:</b> 11,14 <b>79:</b>	respond [1] 79:7
7	proven [1] 79:23	14	response [1] 50:18
pretextual [4] 22:22 25:21,25 37:	proves [1] 20:21	real-world [1] 65:6	Restatement [5] 19:12,24,25 20:4
19	provide [2] 24:4 25:13	reality [4] 43:25 45:15 62:1 67:17	<b>31</b> :24
pretty [3] 34:12 43:9 44:1	providing [4] 72:25 73:18 74:24	really [49] 9:17 11:16,21,23 17:10	result [1] 76:18
prevailing [2] 8:16 9:8	75:4	<b>20</b> :18 <b>24</b> :9,20 <b>33</b> :15,20 <b>34</b> :18 <b>38</b> :	results [1] 64:1
prevent [1] 36:15	public [1] <b>39:</b> 24	6 <b>42</b> :5 <b>43</b> :3,9 <b>44</b> :13,18 <b>45</b> :11 <b>46</b> :	retain [1] 67:1
primarily [1] 73:18	pure [1] 75:17	20,22 <b>47</b> :19 <b>48</b> :11 <b>53</b> :17 <b>54</b> :21 <b>55</b> :	retained [1] 74:23
primary [81] 3:15 13:8,14,25 14:10,		5 <b>56:</b> 1 <b>57:</b> 3 <b>58:</b> 18 <b>59:</b> 3 <b>60:</b> 8 <b>61:</b> 8,	retracting [2] 53:7 54:5
14,15,19 <b>17:</b> 6 <b>18:</b> 2,17 <b>19:</b> 2,5,12	purpose [143] 3:11,15,17,18,18 4:	13,17,18,21,23 <b>63:</b> 20 <b>67:</b> 2,22,24	return [2] 31:13 58:3
<b>20:</b> 5,7 <b>21:</b> 15 <b>22:</b> 12 <b>23:</b> 13 <b>28:</b> 6 <b>29:</b>	25 <b>5:</b> 2,8,9,11,22 <b>6:</b> 8,14,25 <b>7:</b> 2 <b>11:</b>	<b>69</b> :9,13,19 <b>70</b> :1,3,18 <b>71</b> :9,11 <b>74</b> :6	reverse [2] 4:24 77:16
10,16 <b>33:</b> 15,19 <b>34:</b> 12,19 <b>35:</b> 12 <b>38:</b>	17 <b>12:</b> 15 <b>13:</b> 2,14,25 <b>14:</b> 15,16,17,	reason [20] 5:8 7:16 8:5,10 16:23	reversed [1] 65:22
6,7,14 <b>40</b> :25 <b>41</b> :7 <b>42</b> :17 <b>45</b> :8 <b>46</b> :7,	19 <b>15</b> :2 <b>16</b> :6 <b>17</b> :5,6 <b>18</b> :3,17,19,19	<b>17:</b> 3,4 <b>22:</b> 1 <b>40:</b> 24 <b>47:</b> 1,16,18 <b>49:</b> 3	reversing [1] 4:15
11 <b>47</b> :5,7,19 <b>49</b> :11,14,22 <b>50</b> :8,14	<b>19:</b> 2,5,13,14,18 <b>20:</b> 5,7 <b>21:</b> 15 <b>22:</b>	<b>57:</b> 19 <b>66:</b> 9,15 <b>67:</b> 2,9 <b>79:</b> 19,22	review [1] 26:13
<b>51:</b> 4,5,21,22 <b>52:</b> 17,25 <b>54:</b> 10,14,15,		reasonable [2] 28:13 68:24	Rice [1] 41:4
22 <b>55:</b> 15,16 <b>56:</b> 10,12,18,21 <b>58:</b> 2	<b>26:</b> 20,23,23 <b>27:</b> 1 <b>29:</b> 9,10,16 <b>33:</b> 2,	reasons [6] 4:3 7:24 8:1 35:23 42:	risk [5] 8:1 59:11,12,15,17
<b>59</b> :3,4,25 <b>63</b> :10 <b>64</b> :23 <b>65</b> :19 <b>66</b> :2	3,5,16 <b>34</b> :12,17,19 <b>35</b> :3,9,12 <b>36</b> :2,	3 <b>70</b> :7	road [1] 78:25
67:1 68:14 69:24 70:15,16 72:25	13,21 <b>38:</b> 8 <b>39:</b> 10,15 <b>40:</b> 25 <b>41:</b> 7,	rebuts [1] 41:6	ROBERTS [32] 3:3 6:16 7:7 8:7,24
<b>73</b> :8,11,16 <b>77</b> :6,18,19,20	10,14,15 <b>42</b> :20 <b>43</b> :5 <b>45</b> :8,18 <b>46</b> :	REBUTTAL [3] 2:8 77:1,2	<b>9</b> :2 <b>30</b> :8,23 <b>32</b> :5,23 <b>33</b> :6 <b>34</b> :6,23
prime [1] 51:22	19,20 <b>47:</b> 5,7,10,19,24 <b>48:</b> 21 <b>49:</b> 11,	recently [1] 18:1	<b>39:</b> 16,19 <b>43:</b> 8 <b>44:</b> 21,24 <b>45:</b> 21,25
principle [1] 33:9	14,22 <b>50</b> :8,11,14,16,20 <b>51</b> :7,8,10	recipe [1] 78:18	<b>72:</b> 3,16,18,22 <b>73:</b> 7 <b>74:</b> 2,8 <b>75:</b> 10,
principles [1] 67:3	<b>53</b> :1 <b>54</b> :10,14,15,22 <b>55</b> :15,16 <b>56</b> :	recited [1] 17:7	14,21 <b>76</b> :22 <b>80</b> :1
prior [1] 65:13	5,10,10,12,19,22 <b>57</b> :4,15 <b>58</b> :3 <b>59</b> :	recognition [1] 69:8	role [4] 32:9 66:8,10,20
private [2] 74:20,22	20,25 <b>60</b> :9 <b>61</b> :2,20 <b>62</b> :20 <b>63</b> :11	recognize [1] 45:3	rounding [1] 17:12
privilege [49] 3:16 4:7,11,17,21 5:	<b>64:</b> 23,25 <b>65:</b> 8,11,19,21 <b>66:</b> 2 <b>67:</b> 1	recognized [1] 42:3	
12 6:15 8:5 11:24 12:2 14:5 15:17	<b>68</b> :14 <b>69</b> :24,25 <b>70</b> :15,16,19 <b>71</b> :8	recognizes [1] 43:25	Rule [14] 14:3,6 21:24 22:3 40:2,4
<b>16</b> :21 <b>18</b> :14 <b>19</b> :9 <b>22</b> :22 <b>23</b> :18,22,	<b>72</b> :25 <b>73</b> :8,18 <b>75</b> :3 <b>77</b> :6,18	redact [2] 5:16 74:6	<b>41</b> :25 <b>43</b> :6 <b>46</b> :21,22 <b>58</b> :14 <b>69</b> :2,
23,25 <b>25</b> :14 <b>26</b> :14 <b>27</b> :21 <b>35</b> :25 <b>37</b> :		redacted [1] 17:18	23 71:24
21 <b>39</b> :25 <b>40</b> :23 <b>41</b> :17,20 <b>42</b> :1,7	<b>14</b> :2 <b>31</b> :13 <b>42</b> :13,22 <b>43</b> :3 <b>47</b> :8 <b>49</b> :	redactions [3] 4:20 10:5 60:5	Rules [7] 16:19 31:7,20 45:13,17
<b>43</b> :7 <b>45</b> :5 <b>46</b> :25 <b>58</b> :15 <b>68</b> :11,12,	12 55:7,12 56:2 57:1 60:8 69:18 76:5	reflect [1] 73:19	<b>66</b> :16,17
25 69:7,15 70:5 71:8 72:2 75:19 76:5 78:5,7 79:11,13	push [1] 20:7	regarded [1] 43:15 regarding [1] 14:5	ruling [2] 59:13,17 rulings [1] 66:3
privilege's [1] 68:22	put [6] 8:11,12 47:17 54:12 63:5	regulated [4] 27:11,14,15,17	run [1] <b>75</b> :8
privilege-related [1] 60:23	<b>70</b> :6	regulations [2] 31:8,20	runner <sup>[4]</sup> 43:6 61:19 69:4 70:4
privileged <sup>[39]</sup> 4:18 5:7 7:13,14,	puts [1] 44:13	rein [1] 64:22	
16 9:16 11:13 12:4,9,19 13:15,20	putting [2] 63:24 68:15	rejected [7] 4:9,12 20:20 27:12 41:	S
<b>20</b> :13 <b>21</b> :10,18 <b>22</b> :6 <b>24</b> :3 <b>25</b> :7 <b>27</b> :	·	25 <b>42</b> :8 <b>78</b> :22	sales [1] 40:11
10 <b>31</b> :2,5,10 <b>32</b> :22 <b>35</b> :17 <b>37</b> :6 <b>38</b> :	Q	rejects [1] 49:3	salient [1] 70:21
18 <b>39</b> :8 <b>40</b> :15 <b>44</b> :3 <b>46</b> :23 <b>47</b> :21,	qualify [2] 25:1 28:14	relates [2] 26:5 61:1	same [11] 9:3 12:11,11 18:4 19:15
25 <b>48</b> :22 <b>52</b> :21 <b>53</b> :2 <b>54</b> :16 <b>63</b> :17	quantum <sup>[5]</sup> 25:3,5,9,11 28:7	relating [1] 27:3	<b>34:</b> 3 <b>44:</b> 2 <b>71:</b> 16 <b>74:</b> 17,20 <b>79:</b> 25
<b>76</b> :20 <b>78</b> :17	question [14] 6:18,20 11:22 31:25	relative [1] 7:19	satisfied [1] 47:11
probably [3] 11:5 30:19 37:10	<b>32</b> :8 <b>37</b> :4 <b>44</b> :25 <b>47</b> :15 <b>55</b> :7 <b>60</b> :17	relevant [3] 27:13,14 41:19	saying [23] 12:21 13:1 15:4,6 17:
problem [19] 13:5,23 20:6 25:9 28:	68:9 76:2 78:2 79:19	relied [1] 65:11	13 <b>18:</b> 23 <b>23:</b> 7 <b>24:</b> 25 <b>29:</b> 5 <b>33:</b> 16
25 <b>29</b> :14 <b>33</b> :15 <b>34</b> :1 <b>35</b> :2,4,7 <b>42</b> :	questions [5] 5:1 22:17 42:9 45:	reluctant [1] 58:20	<b>34:</b> 11 <b>37:</b> 12,13,24 <b>48:</b> 20 <b>49:</b> 2 <b>54:</b>
23 <b>57</b> :6 <b>64</b> :20 <b>67</b> :24 <b>68</b> :2 <b>69</b> :10,	12 <b>58</b> :3	remand [1] 49:23	7 <b>55</b> :14 <b>56</b> :7 <b>57</b> :12,14,16 <b>60</b> :6
11 <b>70</b> :13	quickly [1] 77:25	remember [1] 52:15	says [9] 8:12 13:1 14:19 20:21 30:
problematic [1] 35:18	quintessentially [1] 31:22	render [2] 14:22 15:2	12,14 <b>52</b> :15 <b>69</b> :14 <b>75</b> :5
problems [2] 39:13 64:14	quite [3] 26:11 34:12 37:23	rendering [1] 12:15	scenario [2] 8:22 77:15
proceeding [1] 65:13	quotes [1] 14:22	reopen [3] 45:12 78:3,10	sea [2] 58:18 64:21
proceedings [2] 40:13 65:3	R	reopening [1] 59:22	search <sup>[2]</sup> 72:7 73:14
produced [4] 35:25 71:23 73:22	rabbit [1] 67:16	repeatedly [1] 41:12	second [2] 77:21,25
78:4	raise [2] 17:20 26:25	replacing [1] 47:9	secondary [2] 19:23 35:9
property [2] 11:4,20	raised [2] 14:24 71:19	reply [4] 6:19,22 7:1 41:11	sections [1] 61:6
prophylactically [1] 10:25	raising [1] 18:11	report [1] 18:5	see [10] 15:22 17:12,21 26:2,3 29: 4 35:18 40:20 72:10 79:20
proponent [6] 4:20 6:7 13:4 26:18	range [1] 54:13	reporters [2] 19:16 57:1	4 35:18 40:20 72:10 79:20 seeing [1] 29:8
<b>36</b> :19 <b>68</b> :21	rank [5] 29:16 33:16,22,25 39:12	request [2] 40:17 71:5	seeing (1) 29:8 seek [1] 3:12
proposing [1] 18:16	ranking [2] 35:2 77:8	requests [1] 71:12	seeking [2] 40:2,21
propound [1] 79:6	rate [1] 40:8	require [6] 7:17 20:9 31:8 35:16	seem [5] 10:12 28:25 29:5,7 51:3
prosecutor [1] 65:15	rather [5] 6:25 34:17 44:3,7 46:14	<b>38</b> :5 <b>54</b> :17	seems [6] 26:7 35:5 38:4 44:12 60:
prosecutors [1] 31:2	RE [2] 1:3 3:5	required [2] 54:11 66:18	20 <b>61</b> :3
protect [3] 23:25 75:20 79:11	reach [1] 62:14	requirement [1] 9:24	seen [2] 17:10 79:16
protected [2] 15:19 51:12	read [3] 24:25,25 50:6	requires [3] 3:20 36:18 77:7	segregability [1] 9:23
protecting [2] 5:13 19:9 protection [1] 40:22	real [13] 5:22 6:14 23:20 26:12,20,	resolved [2] 45:13 78:6	segregable [1] 10:2
		respect [1] 17:20	5 . 5

	Official - Subjec	t to fillal Review	
sell [1] 38:25	someone's [1] 20:23	suppressed [1] 15:4	throwing [1] 8:10
send [4] 23:14 32:15 40:5 71:15	sometimes [7] 12:17 25:25 37:14	SUPREME [4] 1:1,12 66:11,14	thrust [1] 38:6
sends [1] 30:20	52:13 56:19,19 70:19	susceptible [1] 79:3	thumb [2] 45:13,17
sense [6] 10:23 16:20 46:24 60:16	sorry [5] 21:3 25:15 46:1 50:2 57:	suspect [1] 74:14	tie [6] 43:6,11 61:19 69:3,14 70:4
<b>61</b> :20 <b>76</b> :6	22	sweep [1] 37:21	tied [1] 11:6
Sensitive [1] 40:9	sort [5] 8:18 9:6 38:11,14 66:24	sweeping [3] 64:21 66:3,4	tip [1] 13:6
sent [3] 32:17 49:15 73:11	SOTOMAYOR [27] 13:22 14:23	Swidler [1] 78:22	together [3] 8:6 11:6 63:24
sentence [9] 10:3,5,10,10,23 12:	<b>15</b> :9,23 <b>16</b> :8,16,19 <b>17</b> :8 <b>18</b> :7,23	switching <sup>[2]</sup> 45:10,20	took [2] 36:11 65:22
25 <b>20:</b> 2,3 <b>61:</b> 7	<b>28</b> :21,24 <b>30</b> :5 <b>32</b> :25 <b>33</b> :1 <b>34</b> :10		traditional [2] 23:18 36:18
sentences [2] 10:16 17:17	<b>42:4 57:</b> 8,21,24 <b>58:</b> 5,23 <b>59:</b> 7,9,14,	T	training [3] 31:23 32:2,21
		talked [3] 7:22 20:24 70:7	transcribe [1] 31:16
separate [5] 5:14 7:15 37:14 60:8	18 <b>75:</b> 24	tallv [1] 66:18	transmission [1] 12:18
<b>78</b> :19	Sotomayor's [2] 18:12 78:1	tax [8] 31:7,20 32:18 36:22 58:3,4	
separated [1] 3:14	sound [1] 67:21	<b>78:</b> 18,21	treat [1] 74:18
separately [1] 75:6	sounds [2] 31:6 39:6	taxes [1] 41:22	treated [2] 74:17,20
separating [3] 17:16 26:11 69:11	source [1] 53:24	taxpayer [2] 41:21 42:1	treating [1] 29:7
serious [4] 20:8 23:13 33:24 40:6	Spalding [1] 49:20	tease [1] 6:4	treatise [1] 19:23
seriously [3] 3:20 13:18 33:15	special [1] 71:18	technical [1] 40:11	triage [1] 61:8
service [3] 74:5,23,24	specific [1] 36:13		trial [4] 30:2 40:5,7 63:25
set [3] 27:24 33:23 62:18	specifically [1] 49:17	teed [1] 35:5	trouble [1] 20:24
setting [2] 49:5 73:25	Spectrum [4] 14:18 42:11,18 49:	tells [1] 14:3	true [3] 22:9 60:20 69:5
settlement [4] 7:21,24 38:20 39:4	18	tension [1] 79:21	truly [1] 49:21
sharply [1] 40:8	Sports [1] 49:20	term [1] 55:5	try <sup>[4]</sup> 22:1 43:1 55:9 76:8
short [1] 70:25	spot [2] 25:20 40:18	terminology [1] 50:25	trying [15] 10:7,11 15:7 23:21 28:3
shot [1] 9:11	spots [1] 26:4	terms [3] 9:3 66:4 69:22	33:21 34:15,16 36:21 39:11 44:16
shouldn't [3] 35:19 39:10 78:24	spotting [1] 26:4	test [84] 3:11,15,20 4:13,25 5:20 6:	<b>52:</b> 6,10 <b>54:</b> 5 <b>63:</b> 2
show [2] 6:7,9	stability [1] 56:15	5,6 <b>13:</b> 18,25 <b>14:</b> 1,9,10,20 <b>15:</b> 1 <b>16:</b>	turn [1] 37:3
showing [3] 36:19 40:6 68:13	staff [1] 40:11	1,2,12,15 <b>17:</b> 5,6 <b>18:</b> 3,15,17,21 <b>20:</b>	<b>two</b> <sup>[10]</sup> <b>7</b> :10 <b>14</b> :11 <b>25</b> :14 <b>55</b> :7,12
shows [1] 58:13	stage [1] 30:9	5,7 <b>21:</b> 15 <b>22:</b> 17 <b>23:</b> 17,24 <b>28:</b> 17	<b>56</b> :25 <b>61</b> :19 <b>69</b> :18 <b>71</b> :12,22
side [5] 24:17 40:6 63:6 79:4,9	standard [3] 29:2,23 56:9	<b>29:</b> 21 <b>32:</b> 11 <b>33:</b> 19 <b>35:</b> 19 <b>36:</b> 4,13,	typical [1] 12:19
significance [7] 6:10 28:4 64:10,	standards [1] 23:19	18 <b>38:</b> 4,15 <b>40:</b> 20,25 <b>41:</b> 7,11,14	
10,22 <b>77:</b> 13,13	stare [1] 66:24	<b>43</b> :19,24 <b>45</b> :9,10 <b>46</b> :18 <b>47</b> :3,5,7,	U
significant [41] 3:11 4:25 5:3 6:3,	start [2] 20:12 78:15	10 <b>48:</b> 11,14,19,24 <b>49:</b> 7,8,11,14 <b>50</b> :	U.S [3] 72:8 73:12,12
	started [2] 15:24 36:14	8,14 <b>54:</b> 23 <b>55:</b> 15,16 <b>56:</b> 12 <b>59:</b> 25	Ultimately [1] 16:18
23 <b>14</b> :9,9 <b>15</b> :5 <b>16</b> :6 <b>17</b> :5 <b>19</b> :14,17		63:5,8,10,11,16 64:22 65:8,11 66:	uncertainty [1] 3:25
<b>24</b> :13,20 <b>25</b> :2 <b>29</b> :9,13 <b>33</b> :2 <b>35</b> :3,6	<b>state</b> <sup>[18]</sup> <b>14</b> :4,6,9,12,13 <b>16</b> :12,14,	19,20 <b>67:</b> 1 <b>71:</b> 7 <b>77:</b> 6 <b>78:</b> 8	under [12] 6:5,6 13:3 21:24 25:4,7
<b>41</b> :10 <b>50</b> :8,16,19 <b>51</b> :5,23 <b>56</b> :9 <b>57</b> :	24 <b>17</b> :2 <b>21</b> :13,14,24 <b>22</b> :7 <b>23</b> :15	tests [1] 67:21	<b>28</b> :9 <b>29</b> :13 <b>31</b> :16 <b>43</b> :19 <b>77</b> :14 <b>78</b> :
15,17 <b>60:</b> 10 <b>63:</b> 8,10,12,16 <b>64:</b> 7	<b>41:2 66:</b> 11,11,14	Texas [1] 16:6	8
<b>65:</b> 8,11,21,25 <b>69:</b> 25 <b>73:</b> 16	statement [2] 20:1 28:13	themselves [1] 18:21	ୁ Underlying ଓ 4:17 12:3 19:8
simpler [1] 28:22	<b>STATES</b> [14] <b>1</b> :1,13,20 <b>2</b> :7 <b>13</b> :25	theoretically [1] 21:22	understand [13] 7:1 9:20 10:8 13:
simply [1] 15:19	<b>16</b> :1,5 <b>17</b> :12 <b>21</b> :14 <b>22</b> :9,9,24 <b>39</b> :	theory [1] 67:20	23 <b>19</b> :18 <b>25</b> :2 <b>37</b> :12 <b>44</b> :25 <b>46</b> :2
simulation [1] 64:1	21 <b>66:</b> 16	There's [28] 11:4,5,11 15:5 18:24	<b>53</b> :24 <b>54</b> :4 <b>55</b> :8 <b>63</b> :5
single [6] 3:22 13:8,9 29:15 77:6,	step [1] 55:3		
18	stepping [1] 55:1	<b>23:</b> 20 <b>24:</b> 12 <b>25:</b> 3,3 <b>39:</b> 9,9 <b>46:</b> 8 <b>47:</b>	
sit [4] 9:15 25:17,17 26:1	still [11] 4:21 5:11,12 8:16 15:23	1 <b>48</b> :20 <b>49</b> :2 <b>52</b> :16 <b>54</b> :12 <b>57</b> :3,14	understands [1] 29:24 understood [2] 18:21 46:2
sits [1] 30:10	25:4,6,10 26:17 28:15 36:14	<b>58</b> :2 <b>66</b> :23 <b>67</b> :2 <b>69</b> :10 <b>70</b> :13 <b>72</b> :	
sitting [2] 35:11 37:2	stretch [1] 9:10	13,25 74:5 79:3	undisputed [1] 5:10
situation [15] 7:13 12:20 13:24 21:	strong [1] 71:1	therefore [1] 13:15	UNITED [5] 1:1,13,20 2:7 39:21
17,23 <b>29</b> :3 <b>35</b> :10 <b>37</b> :18 <b>47</b> :11 <b>56</b> :	struggling [2] 51:19,20	they'll [1] 46:6	
1 <b>59</b> :21 <b>68</b> :3 <b>73</b> :24 <b>76</b> :15,19	stuck [3] 56:23 60:7,11	They've [4] 16:3 44:5 46:3,5	unnecessary [1] 4:7
situations [6] 3:13 11:7 56:21 61:	stuff [1] 78:18	thing's [1] 9:16	unpack [1] 34:9
17 <b>62</b> :14 <b>70</b> :17	submission [1] 42:17	thinking [1] 52:12	unpredictable [1] 4:13
Sixteen [1] 78:4	submit [1] 22:23	thinks [3] 52:22 54:14 73:11	until [1] 18:14
size [1] 6:24	submitted [2] 80:2,4	third [2] 25:11 77:22	up [20] 8:6 9:6 21:7,17 22:2 26:2,
slicing [1] 78:15	subsequent [1] 40:13	THOMAS [10] 5:2,18,25 14:24 32:	12,16 <b>33:</b> 23 <b>35:</b> 2,5 <b>39:</b> 4 <b>50:</b> 3,13
slightly [1] 13:23	subsidiary [8] 5:4,18 6:2 35:9 51:	6,7 <b>35:</b> 8 <b>42:</b> 10,17 <b>75:</b> 22	54:4 66:18 67:12,21 73:25 76:1
small [2] 15:13 37:19	8,9 <b>63:</b> 13,14	Thomas's [1] 6:20	upheld [2] 17:18 78:8
sneak [1] 15:19	substance [1] 46:18	though <sup>[3]</sup> 37:1 38:4 76:4	Upjohn [14] 4:1,2,15 12:6,8 16:7,
so-called [1] 41:10	substantial [2] 34:16 64:12	thoughts [1] 44:15	11,13,14 <b>20</b> :20 <b>64</b> :12 <b>68</b> :4 <b>78</b> :21
solely [1] 31:13	substantian (2) 54. 10 64. 12	thousand [3] 27:3 57:11 59:1	<b>79:</b> 21
<b>Solicitor</b> [1] 1:18	suggested [1] 18:15	thousands [1] 59:22	urge [1] 79:24
		threats [1] 65:12	using [6] 9:3 32:1,20 35:19 36:16
solution [2] 57:6 60:13	suggestion [1] 75:7	three [10] 7:10 30:17 43:18,20 44:	<b>45</b> :8
solves [1] 39:14	supplies [1] 14:6	1,9,10,15 <b>73</b> :9,9	
somebody [2] 19:4 74:23	support [2] 17:5 24:2	threshold [1] 6:13	V
somehow [1] 59:4	supposed [4] 19:9 43:20 47:16 66:	thresholds [1] 22:21	variations [1] 50:9
someone [3] 7:23 11:2 22:6	9		
	Hamita an Dan am		

various [1] 61:6	worried [3] 36:5 51:16 63:20
vast [3] 13:24 16:8 71:25	worry [1] 35:19
vastly [1] 41:16	write [4] 55:14 72:8 73:23 77:10
versus [2] 29:2 73:5	writing [1] 74:12
vice [2] 74:3,10	
view [8] 13:3 19:19 30:16 34:20 42:	Y
24 <b>45</b> :18 <b>65</b> :7 <b>72</b> :9	years [3] 30:16 49:8 79:24
viewed [1] 70:19	York [1] 14:18
views [1] 18:6	
Vioxx [1] 27:8	
virtually [2] 47:11 49:10	
W	
waiver [1] 78:9	
walking [1] 47:13	
wanted [1] 54:3	
wanted [1] 54.3 wants [3] 46:6 50:11 72:10	
-	
warned [1] 3:25	
Washington [2] 1:8,19	
way [34] 5:23 8:23 10:3 13:6 20:5	
<b>22</b> :15,21,23 <b>23</b> :8,20,22 <b>27</b> :6 <b>31</b> :5	
<b>34</b> :3 <b>37</b> :19,19 <b>38</b> :12 <b>42</b> :1 <b>45</b> :7 <b>48</b> :	
8 <b>59:</b> 19,25 <b>60:</b> 1,2,3 <b>67:</b> 17,23 <b>69:</b>	
16 <b>74</b> :17,20 <b>75</b> :5 <b>77</b> :12 <b>79</b> :15,25	
ways [2] 23:5 28:4	
weigh [1] 49:13	
weight [3] 67:3,15 68:7	
welcome [2] 5:1 42:9	
well-established [1] 24:5	
well-heeled [1] 41:25	
whatever [2] 25:12 43:23	
whenever [3] 41:21 58:15,16	
Whereupon [1] 80:3	
whether [12] 6:10,10 7:1 14:21 21:	
12 30:3 59:3,10 70:24 71:4 72:6	
74:22	
who's [1] 22:18	
whole [7] 9:16 13:2 15:3 37:8 70:6	
<b>71:8 75:</b> 3	
widely [1] 16:12	
widespread [1] 68:2	
Wigmore [2] 22:17 41:4	
will [22] 3:3 4:16 19:4 20:9,11,13,	
15 <b>23</b> :24 <b>25</b> :19 <b>26</b> :8 <b>27</b> :25 <b>28</b> :1	
<b>30:3 34:1 37:21 40:8 41:</b> 15 <b>46:</b> 20	
<b>51</b> :15 <b>73</b> :22.23 <b>74</b> :14	
win [10] 21:20 25:4,6 28:9,15 29:	
12 <b>30</b> :1 <b>36</b> :7 <b>77</b> :11,14	
wind [1] 21:17	
wind [1] 21:17 wise [1] 79:23	
withheld [1] 71:22	
withhold [1] 37:16	
Without [4] 27:6,6 35:25 78:4	
wonder [1] 35:4	
wondering [1] 33:7	
word [1] 77:19	
words [2] 16:3 74:16	
work [4] 7:12 14:7 44:13 58:16	
workable [2] 79:13,23	
worksheet [1] 32:16	
world [10] 10:18,22 13:11 20:10	
<b>36:</b> 6 <b>52:</b> 20 <b>71:</b> 14,21,25 <b>79:</b> 14	
world's [1] 30:15	
Worldwide [1] 49:20	
L	L